

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Guthrie County

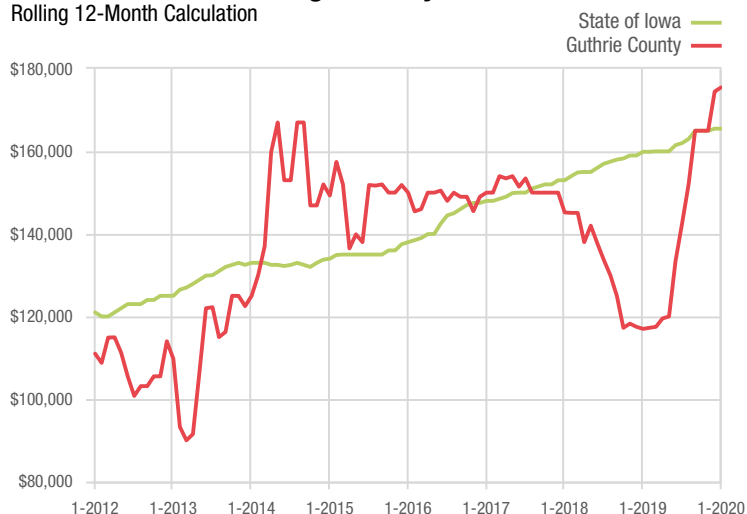
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	9	12	+ 33.3%	9	12	+ 33.3%
Pending Sales	9	7	- 22.2%	9	7	- 22.2%
Closed Sales	6	5	- 16.7%	6	5	- 16.7%
Days on Market Until Sale	89	7	- 92.1%	89	7	- 92.1%
Median Sales Price*	\$70,250	\$150,000	+ 113.5%	\$70,250	\$150,000	+ 113.5%
Average Sales Price*	\$94,833	\$213,200	+ 124.8%	\$94,833	\$213,200	+ 124.8%
Percent of List Price Received*	87.4%	96.6%	+ 10.5%	87.4%	96.6%	+ 10.5%
Inventory of Homes for Sale	63	65	+ 3.2%	—	—	—
Months Supply of Inventory	4.6	4.7	+ 2.2%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales	0	2	—	0	2	—
Closed Sales	0	3	—	0	3	—
Days on Market Until Sale	—	51	—	—	51	—
Median Sales Price*	—	\$105,000	—	—	\$105,000	—
Average Sales Price*	—	\$112,500	—	—	\$112,500	—
Percent of List Price Received*	—	91.1%	—	—	91.1%	—
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

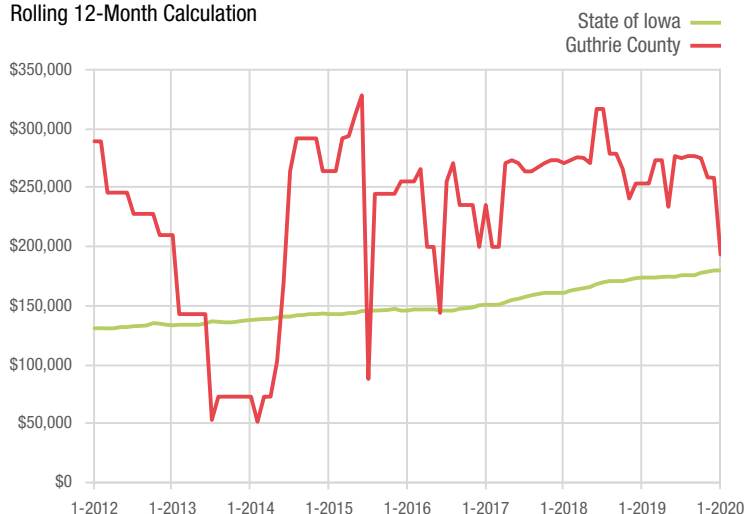
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.