Local Market Update – January 2020A Research Tool Provided by Iowa Association of REALTORS®



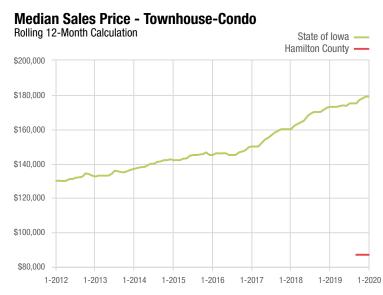
Hamilton County

Single-Family Detached	January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	14	14	0.0%	14	14	0.0%	
Pending Sales	12	9	- 25.0%	12	9	- 25.0%	
Closed Sales	5	9	+ 80.0%	5	9	+ 80.0%	
Days on Market Until Sale	41	181	+ 341.5%	41	181	+ 341.5%	
Median Sales Price*	\$113,250	\$148,000	+ 30.7%	\$113,250	\$148,000	+ 30.7%	
Average Sales Price*	\$97,170	\$123,000	+ 26.6%	\$97,170	\$123,000	+ 26.6%	
Percent of List Price Received*	92.7%	93.9%	+ 1.3%	92.7%	93.9%	+ 1.3%	
Inventory of Homes for Sale	44	56	+ 27.3%		_		
Months Supply of Inventory	4.4	5.3	+ 20.5%				

Townhouse-Condo		January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_		_		_	_		
Median Sales Price*			_			_		
Average Sales Price*	_		_		_	_		
Percent of List Price Received*			_		_	_		
Inventory of Homes for Sale	0	1	_		_	_		
Months Supply of Inventory		1.0	_		_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Hamilton County • \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.