

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

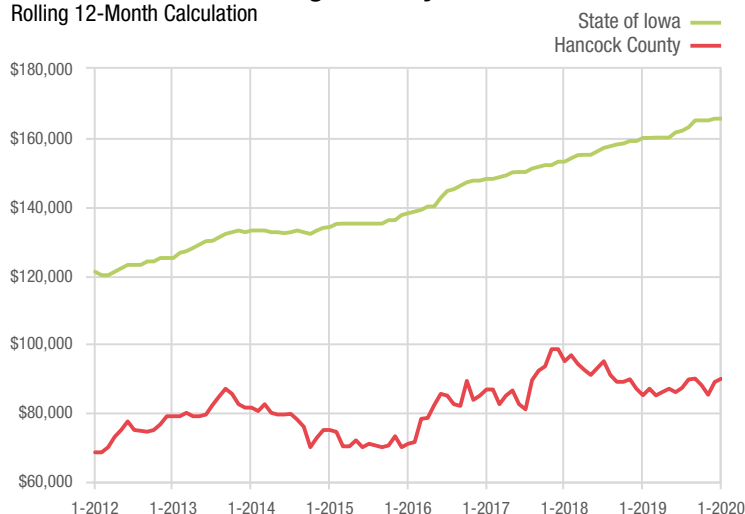
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	12	15	+ 25.0%	12	15	+ 25.0%
Pending Sales	6	12	+ 100.0%	6	12	+ 100.0%
Closed Sales	9	10	+ 11.1%	9	10	+ 11.1%
Days on Market Until Sale	165	153	- 7.3%	165	153	- 7.3%
Median Sales Price*	\$50,000	\$72,750	+ 45.5%	\$50,000	\$72,750	+ 45.5%
Average Sales Price*	\$57,933	\$78,520	+ 35.5%	\$57,933	\$78,520	+ 35.5%
Percent of List Price Received*	89.6%	91.7%	+ 2.3%	89.6%	91.7%	+ 2.3%
Inventory of Homes for Sale	78	77	- 1.3%	—	—	—
Months Supply of Inventory	5.1	5.7	+ 11.8%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

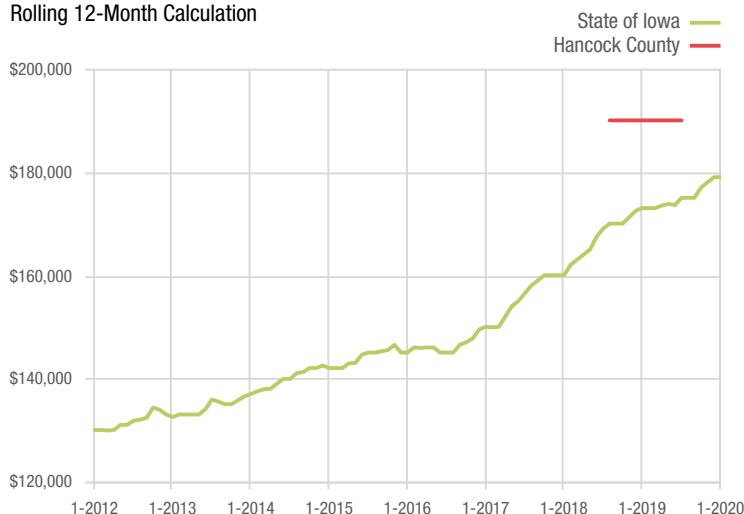
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.