

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Henry County

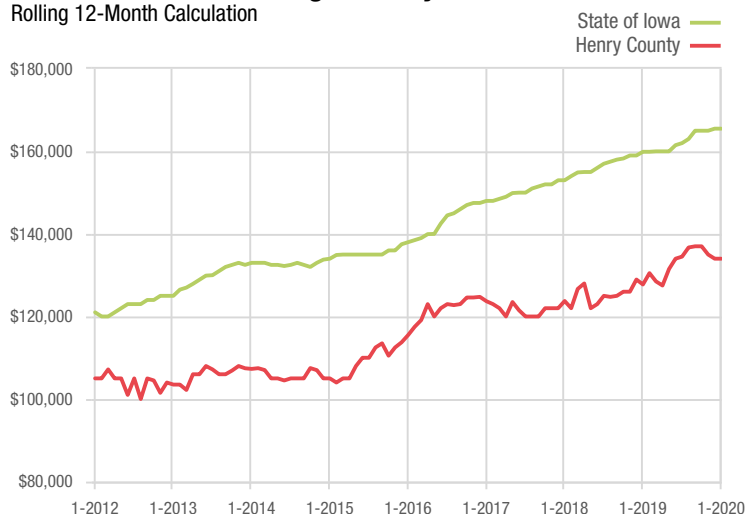
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	32	45	+ 40.6%	32	45	+ 40.6%
Pending Sales	28	45	+ 60.7%	28	45	+ 60.7%
Closed Sales	23	34	+ 47.8%	23	34	+ 47.8%
Days on Market Until Sale	139	105	- 24.5%	139	105	- 24.5%
Median Sales Price*	\$106,500	\$124,000	+ 16.4%	\$106,500	\$124,000	+ 16.4%
Average Sales Price*	\$121,943	\$122,655	+ 0.6%	\$121,943	\$122,655	+ 0.6%
Percent of List Price Received*	90.6%	97.3%	+ 7.4%	90.6%	97.3%	+ 7.4%
Inventory of Homes for Sale	152	164	+ 7.9%	—	—	—
Months Supply of Inventory	3.3	3.6	+ 9.1%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	50	—	—	50	—
Median Sales Price*	—	\$114,875	—	—	\$114,875	—
Average Sales Price*	—	\$114,875	—	—	\$114,875	—
Percent of List Price Received*	—	100.4%	—	—	100.4%	—
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

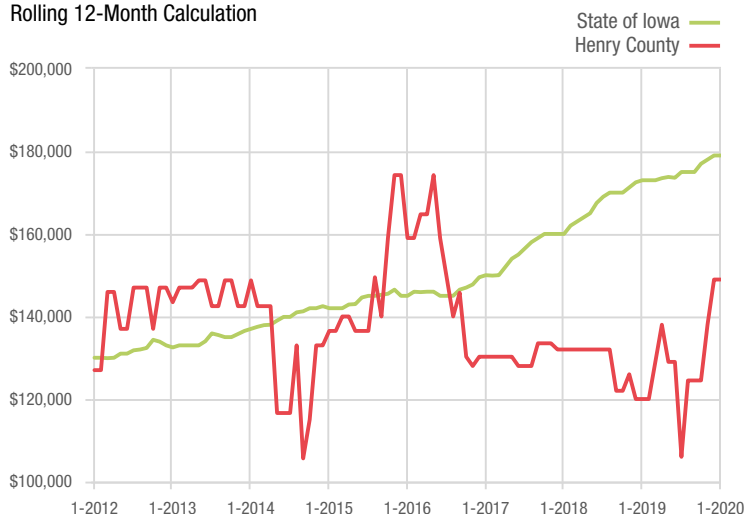
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.