

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Howard County

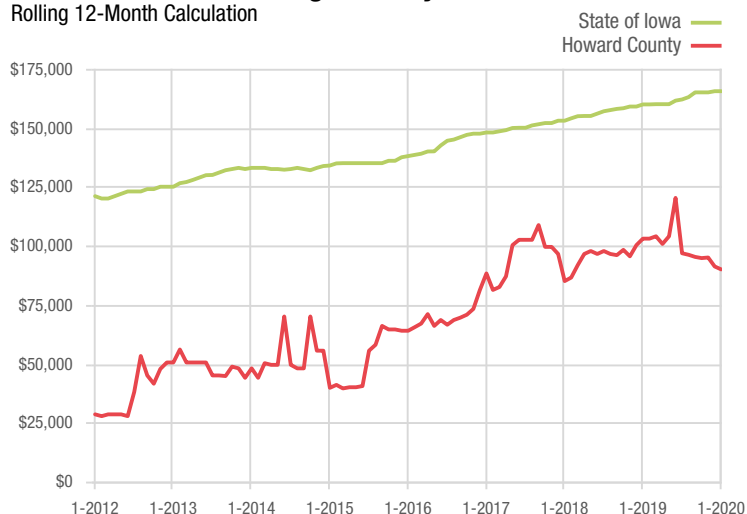
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	2	6	+ 200.0%	2	6	+ 200.0%
Pending Sales	2	3	+ 50.0%	2	3	+ 50.0%
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Days on Market Until Sale	59	102	+ 72.9%	59	102	+ 72.9%
Median Sales Price*	\$85,000	\$77,500	- 8.8%	\$85,000	\$77,500	- 8.8%
Average Sales Price*	\$85,000	\$77,500	- 8.8%	\$85,000	\$77,500	- 8.8%
Percent of List Price Received*	85.4%	92.9%	+ 8.8%	85.4%	92.9%	+ 8.8%
Inventory of Homes for Sale	16	28	+ 75.0%	—	—	—
Months Supply of Inventory	4.8	4.5	- 6.3%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

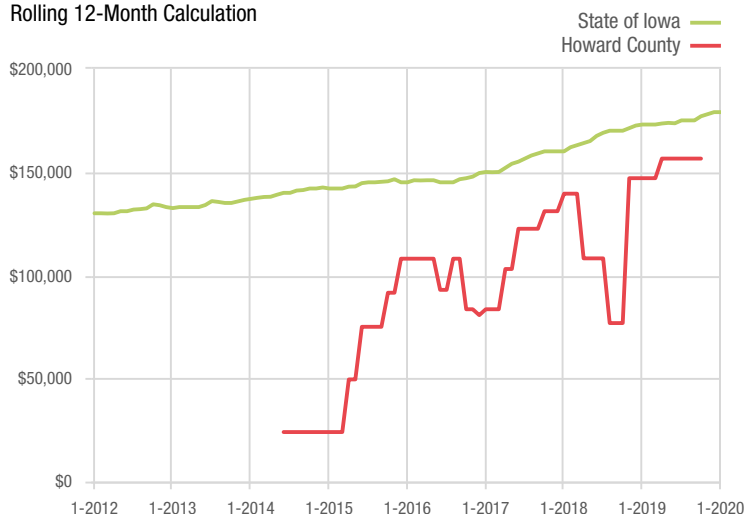
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.