

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

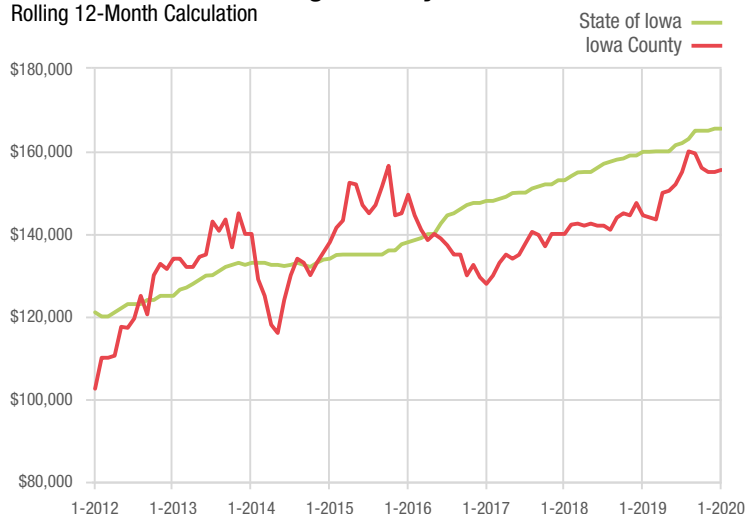
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	11	18	+ 63.6%	11	18	+ 63.6%
Pending Sales	14	9	- 35.7%	14	9	- 35.7%
Closed Sales	12	9	- 25.0%	12	9	- 25.0%
Days on Market Until Sale	92	64	- 30.4%	92	64	- 30.4%
Median Sales Price*	\$131,500	\$151,000	+ 14.8%	\$131,500	\$151,000	+ 14.8%
Average Sales Price*	\$134,242	\$163,222	+ 21.6%	\$134,242	\$163,222	+ 21.6%
Percent of List Price Received*	96.2%	94.6%	- 1.7%	96.2%	94.6%	- 1.7%
Inventory of Homes for Sale	30	44	+ 46.7%	—	—	—
Months Supply of Inventory	1.6	3.4	+ 112.5%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	5	+ 150.0%	—	—	—
Months Supply of Inventory	1.0	3.0	+ 200.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

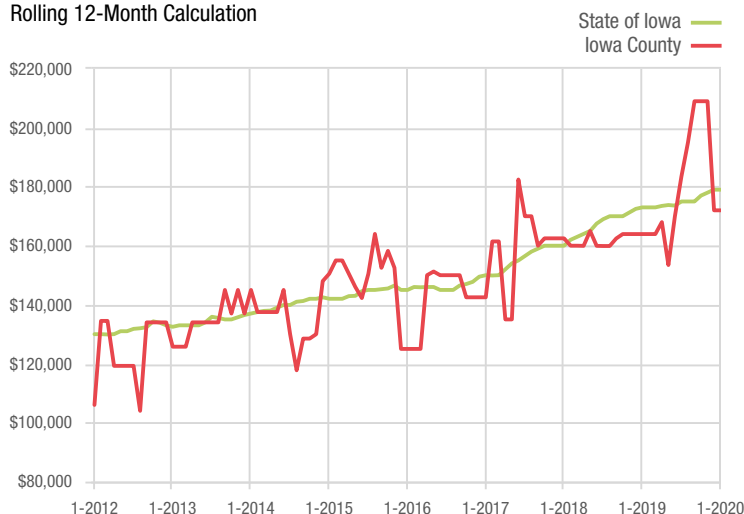
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.