

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

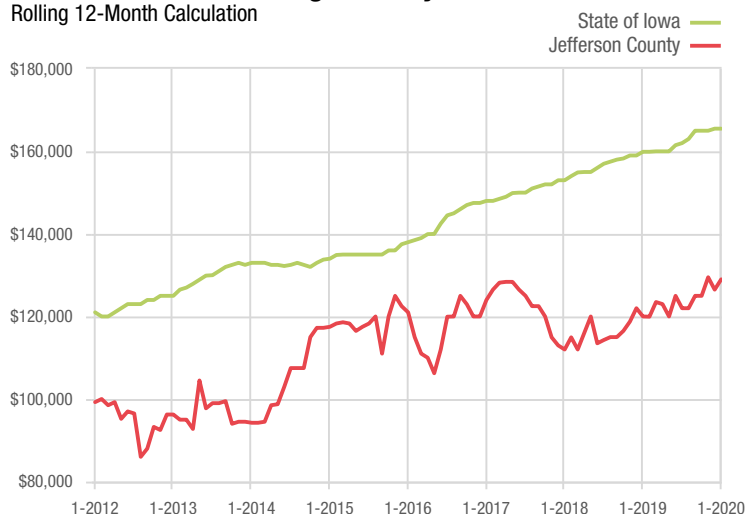
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	18	26	+ 44.4%	18	26	+ 44.4%
Pending Sales	8	10	+ 25.0%	8	10	+ 25.0%
Closed Sales	6	7	+ 16.7%	6	7	+ 16.7%
Days on Market Until Sale	169	165	- 2.4%	169	165	- 2.4%
Median Sales Price*	\$105,500	\$125,000	+ 18.5%	\$105,500	\$125,000	+ 18.5%
Average Sales Price*	\$100,083	\$126,000	+ 25.9%	\$100,083	\$126,000	+ 25.9%
Percent of List Price Received*	97.3%	94.4%	- 3.0%	97.3%	94.4%	- 3.0%
Inventory of Homes for Sale	75	92	+ 22.7%	—	—	—
Months Supply of Inventory	5.0	7.0	+ 40.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

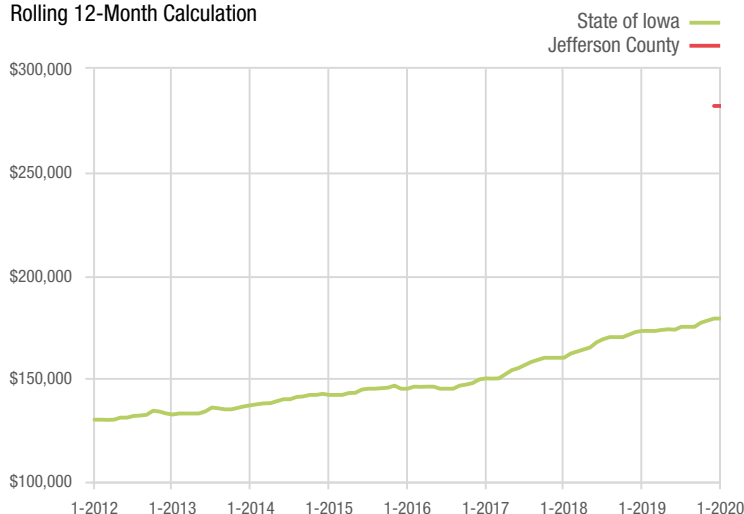
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.