

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

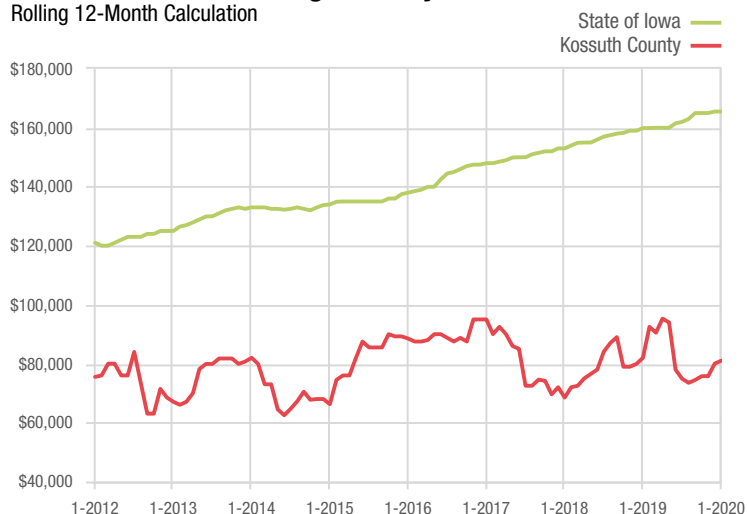
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	9	47	+ 422.2%	9	47	+ 422.2%
Pending Sales	3	3	0.0%	3	3	0.0%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Days on Market Until Sale	14	63	+ 350.0%	14	63	+ 350.0%
Median Sales Price*	\$65,000	\$106,750	+ 64.2%	\$65,000	\$106,750	+ 64.2%
Average Sales Price*	\$65,000	\$121,625	+ 87.1%	\$65,000	\$121,625	+ 87.1%
Percent of List Price Received*	100.0%	95.8%	- 4.2%	100.0%	95.8%	- 4.2%
Inventory of Homes for Sale	64	97	+ 51.6%	—	—	—
Months Supply of Inventory	10.8	12.3	+ 13.9%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	3	5	+ 66.7%	3	5	+ 66.7%
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	28	166	+ 492.9%	28	166	+ 492.9%
Median Sales Price*	\$105,000	\$365,000	+ 247.6%	\$105,000	\$365,000	+ 247.6%
Average Sales Price*	\$105,000	\$365,000	+ 247.6%	\$105,000	\$365,000	+ 247.6%
Percent of List Price Received*	95.9%	91.3%	- 4.8%	95.9%	91.3%	- 4.8%
Inventory of Homes for Sale	22	12	- 45.5%	—	—	—
Months Supply of Inventory	7.6	4.0	- 47.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

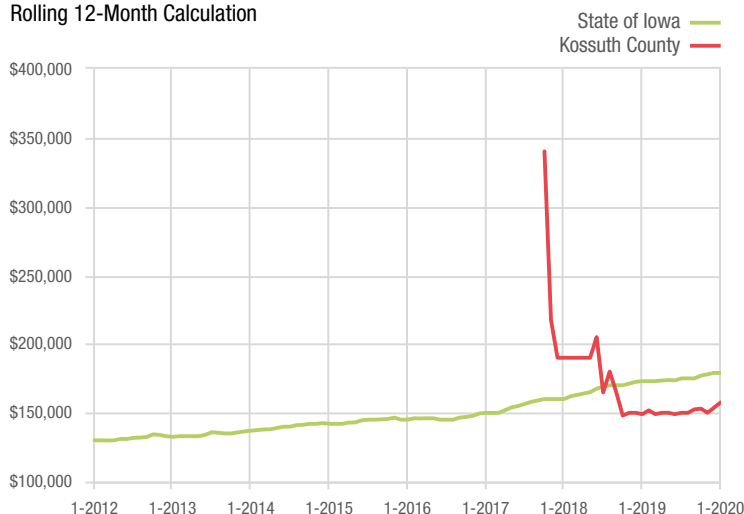
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.