

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Louisia County

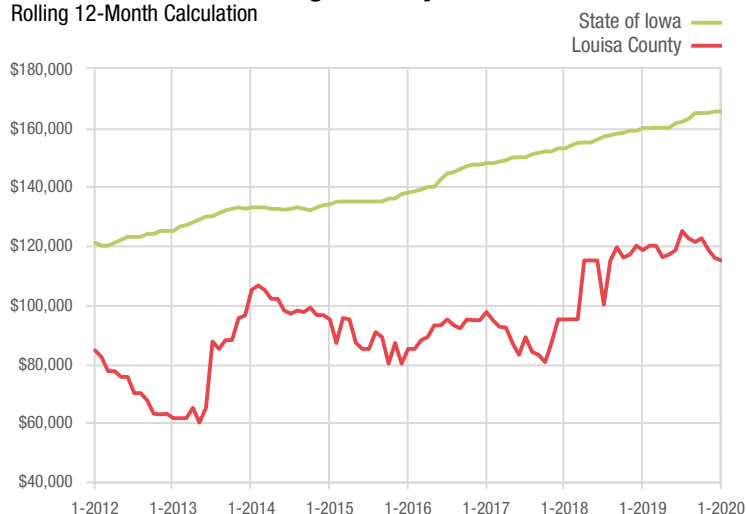
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	12	13	+ 8.3%	12	13	+ 8.3%
Pending Sales	5	5	0.0%	5	5	0.0%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Days on Market Until Sale	110	96	- 12.7%	110	96	- 12.7%
Median Sales Price*	\$76,000	\$65,000	- 14.5%	\$76,000	\$65,000	- 14.5%
Average Sales Price*	\$76,000	\$67,625	- 11.0%	\$76,000	\$67,625	- 11.0%
Percent of List Price Received*	97.4%	108.3%	+ 11.2%	97.4%	108.3%	+ 11.2%
Inventory of Homes for Sale	33	46	+ 39.4%	—	—	—
Months Supply of Inventory	5.9	7.0	+ 18.6%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

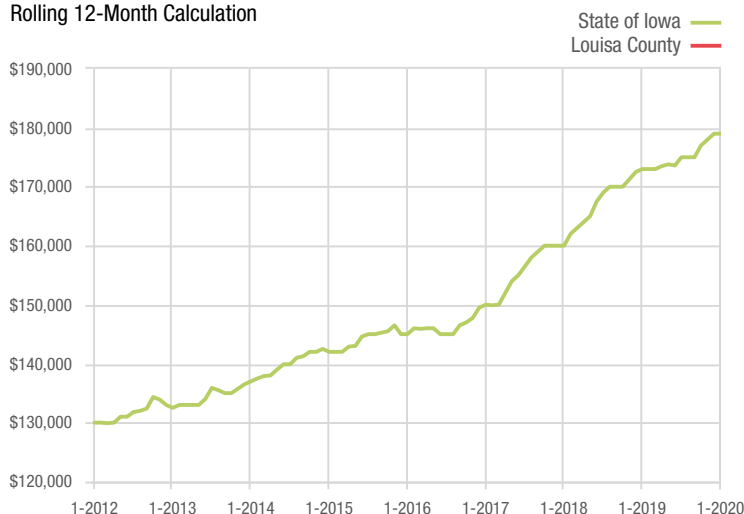
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.