## **Local Market Update – January 2020**A Research Tool Provided by Iowa Association of REALTORS®

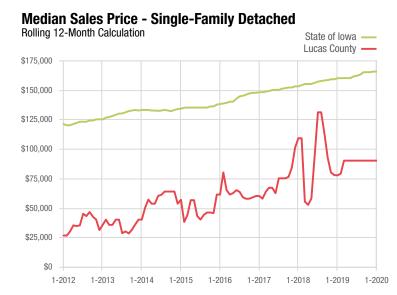


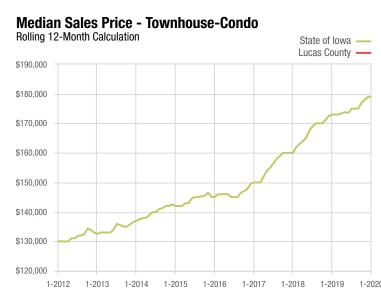
## **Lucas County**

| Single-Family Detached          |          | January   |          |             | Year to Date |          |  |  |
|---------------------------------|----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2019     | 2020      | % Change | Thru 1-2019 | Thru 1-2020  | % Change |  |  |
| New Listings                    | 4        | 9         | + 125.0% | 4           | 9            | + 125.0% |  |  |
| Pending Sales                   | 4        | 2         | - 50.0%  | 4           | 2            | - 50.0%  |  |  |
| Closed Sales                    | 2        | 4         | + 100.0% | 2           | 4            | + 100.0% |  |  |
| Days on Market Until Sale       | 85       | 103       | + 21.2%  | 85          | 103          | + 21.2%  |  |  |
| Median Sales Price*             | \$94,250 | \$206,750 | + 119.4% | \$94,250    | \$206,750    | + 119.4% |  |  |
| Average Sales Price*            | \$94,250 | \$220,750 | + 134.2% | \$94,250    | \$220,750    | + 134.2% |  |  |
| Percent of List Price Received* | 81.3%    | 93.8%     | + 15.4%  | 81.3%       | 93.8%        | + 15.4%  |  |  |
| Inventory of Homes for Sale     | 30       | 27        | - 10.0%  |             | _            | _        |  |  |
| Months Supply of Inventory      | 9.4      | 4.4       | - 53.2%  |             |              |          |  |  |

| Townhouse-Condo                 |      | January |          |             | Year to Date |          |  |
|---------------------------------|------|---------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2019 | 2020    | % Change | Thru 1-2019 | Thru 1-2020  | % Change |  |
| New Listings                    | 0    | 0       | 0.0%     | 0           | 0            | 0.0%     |  |
| Pending Sales                   | 0    | 0       | 0.0%     | 0           | 0            | 0.0%     |  |
| Closed Sales                    | 0    | 0       | 0.0%     | 0           | 0            | 0.0%     |  |
| Days on Market Until Sale       | _    |         | _        |             | _            | _        |  |
| Median Sales Price*             |      |         | _        |             |              |          |  |
| Average Sales Price*            |      |         | _        |             | _            | _        |  |
| Percent of List Price Received* |      |         | _        |             | _            | _        |  |
| Inventory of Homes for Sale     | 0    | 0       | 0.0%     |             | _            | _        |  |
| Months Supply of Inventory      |      |         | _        |             | _            | _        |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.