Local Market Update – January 2020A Research Tool Provided by Iowa Association of REALTORS®

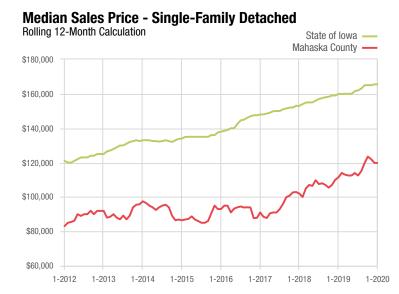


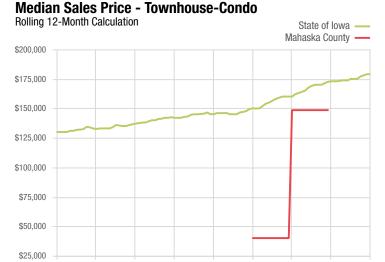
Mahaska County

| Single-Family Detached | | January | | | Year to Date | | | |
|---------------------------------|-----------|----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change | | |
| New Listings | 10 | 17 | + 70.0% | 10 | 17 | + 70.0% | | |
| Pending Sales | 13 | 12 | - 7.7% | 13 | 12 | - 7.7% | | |
| Closed Sales | 9 | 11 | + 22.2% | 9 | 11 | + 22.2% | | |
| Days on Market Until Sale | 83 | 88 | + 6.0% | 83 | 88 | + 6.0% | | |
| Median Sales Price* | \$89,000 | \$92,700 | + 4.2% | \$89,000 | \$92,700 | + 4.2% | | |
| Average Sales Price* | \$123,611 | \$87,600 | - 29.1% | \$123,611 | \$87,600 | - 29.1% | | |
| Percent of List Price Received* | 94.1% | 93.7% | - 0.4% | 94.1% | 93.7% | - 0.4% | | |
| Inventory of Homes for Sale | 58 | 61 | + 5.2% | | _ | | | |
| Months Supply of Inventory | 2.8 | 3.1 | + 10.7% | | | | | |

| Townhouse-Condo | | January | | | Year to Date | | | |
|---------------------------------|------|---------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Days on Market Until Sale | _ | _ | _ | | | _ | | |
| Median Sales Price* | | | _ | | | | | |
| Average Sales Price* | _ | | _ | | _ | _ | | |
| Percent of List Price Received* | | | _ | | | | | |
| Inventory of Homes for Sale | 0 | 1 | _ | | _ | | | |
| Months Supply of Inventory | _ | | _ | | _ | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2012

1-2013 1-2014 1-2015 1-2016 1-2017

1-2018