

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Marion County

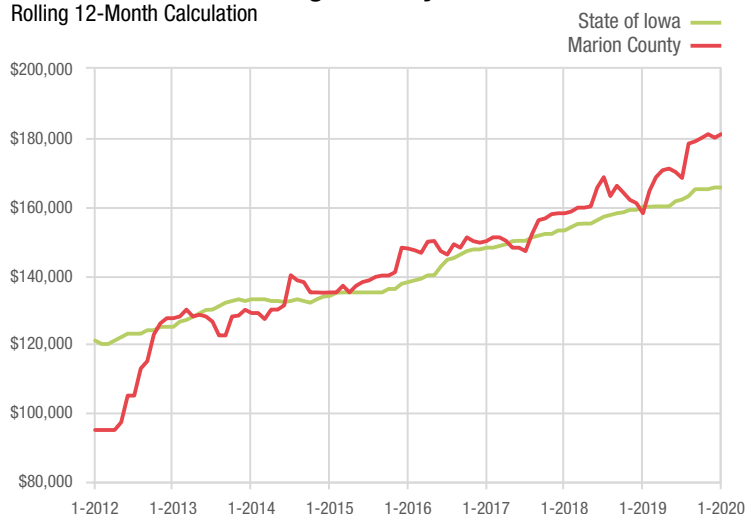
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	32	29	- 9.4%	32	29	- 9.4%
Pending Sales	20	19	- 5.0%	20	19	- 5.0%
Closed Sales	10	23	+ 130.0%	10	23	+ 130.0%
Days on Market Until Sale	53	49	- 7.5%	53	49	- 7.5%
Median Sales Price*	\$123,000	\$208,400	+ 69.4%	\$123,000	\$208,400	+ 69.4%
Average Sales Price*	\$167,500	\$220,243	+ 31.5%	\$167,500	\$220,243	+ 31.5%
Percent of List Price Received*	96.9%	101.0%	+ 4.2%	96.9%	101.0%	+ 4.2%
Inventory of Homes for Sale	114	97	- 14.9%	—	—	—
Months Supply of Inventory	3.7	2.6	- 29.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	4.8	1.8	- 62.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

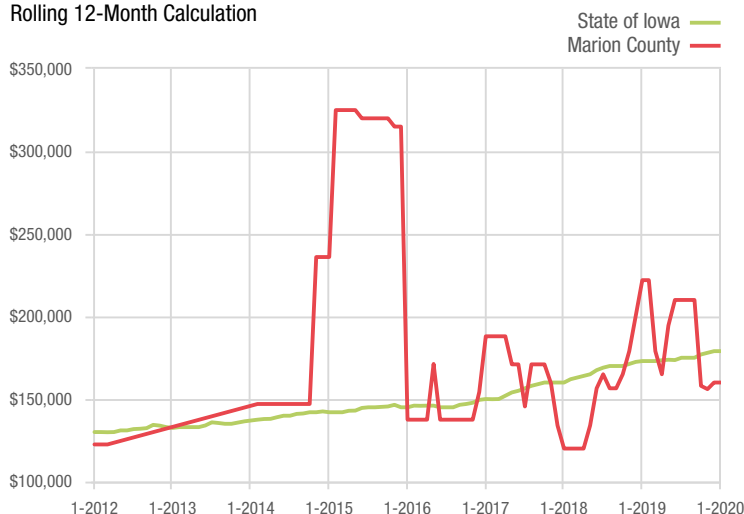
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.