

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Marshall County

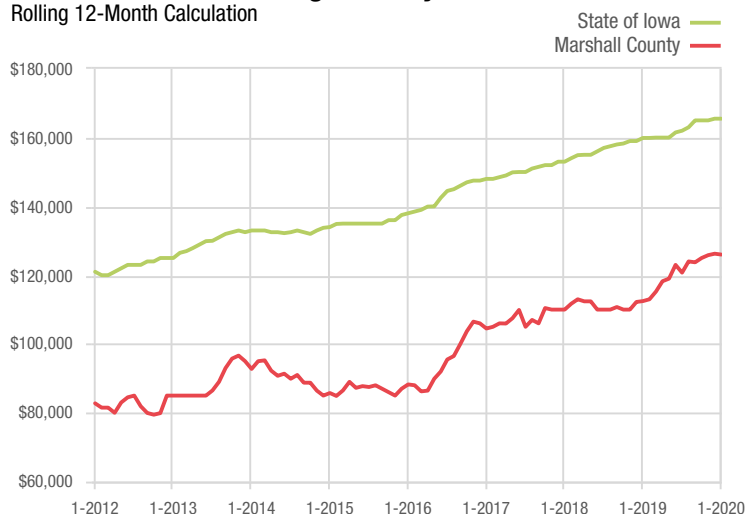
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	30	25	- 16.7%	30	25	- 16.7%
Pending Sales	31	30	- 3.2%	31	30	- 3.2%
Closed Sales	27	22	- 18.5%	27	22	- 18.5%
Days on Market Until Sale	74	67	- 9.5%	74	67	- 9.5%
Median Sales Price*	\$113,000	<b>\$83,750</b>	- 25.9%	\$113,000	<b>\$83,750</b>	- 25.9%
Average Sales Price*	\$126,636	<b>\$97,109</b>	- 23.3%	\$126,636	<b>\$97,109</b>	- 23.3%
Percent of List Price Received*	95.1%	<b>93.9%</b>	- 1.3%	95.1%	<b>93.9%</b>	- 1.3%
Inventory of Homes for Sale	99	82	- 17.2%	—	—	—
Months Supply of Inventory	2.5	2.0	- 20.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

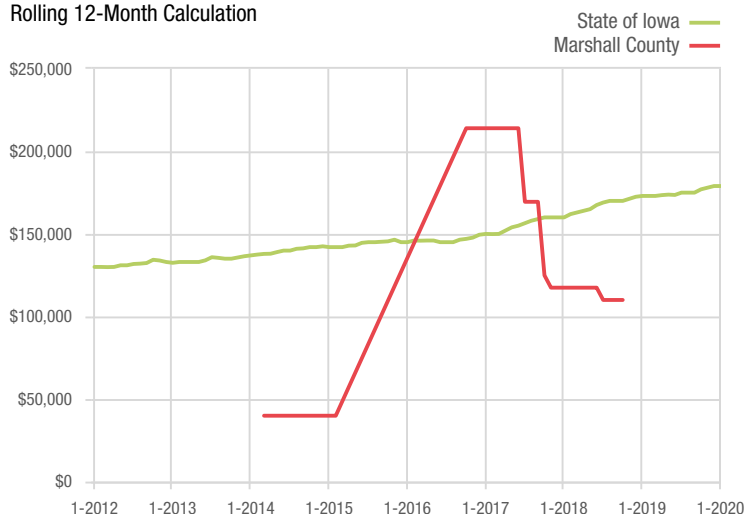
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.