

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

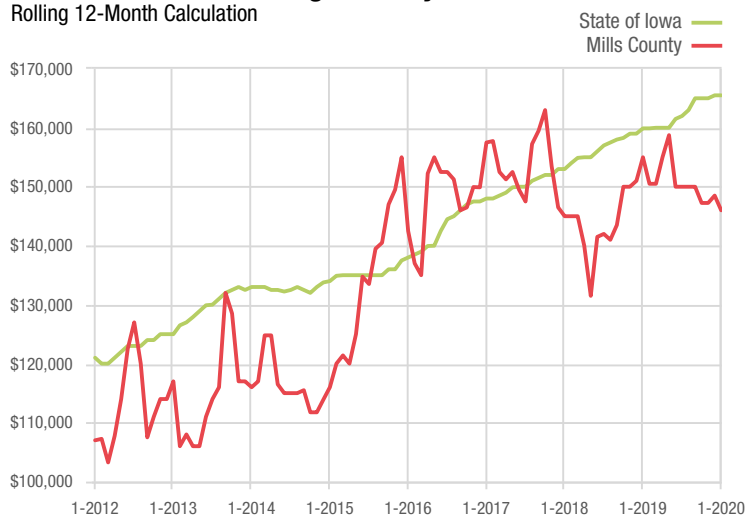
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	9	13	+ 44.4%	9	13	+ 44.4%
Pending Sales	9	6	- 33.3%	9	6	- 33.3%
Closed Sales	6	5	- 16.7%	6	5	- 16.7%
Days on Market Until Sale	39	47	+ 20.5%	39	47	+ 20.5%
Median Sales Price*	\$188,000	\$135,500	- 27.9%	\$188,000	\$135,500	- 27.9%
Average Sales Price*	\$211,333	\$105,980	- 49.9%	\$211,333	\$105,980	- 49.9%
Percent of List Price Received*	96.2%	93.2%	- 3.1%	96.2%	93.2%	- 3.1%
Inventory of Homes for Sale	13	24	+ 84.6%	—	—	—
Months Supply of Inventory	1.4	2.6	+ 85.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	10	+ 900.0%	1	10	+ 900.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	10	+ 900.0%	—	—	—
Months Supply of Inventory	—	10.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

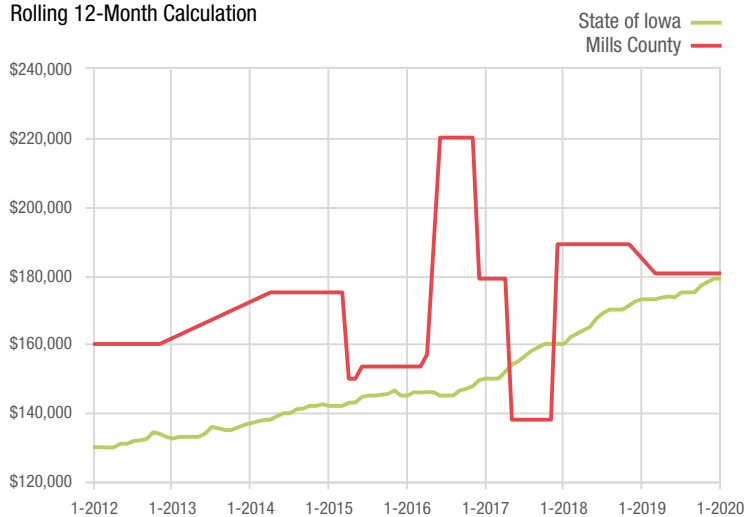
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.