

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



O'Brien County

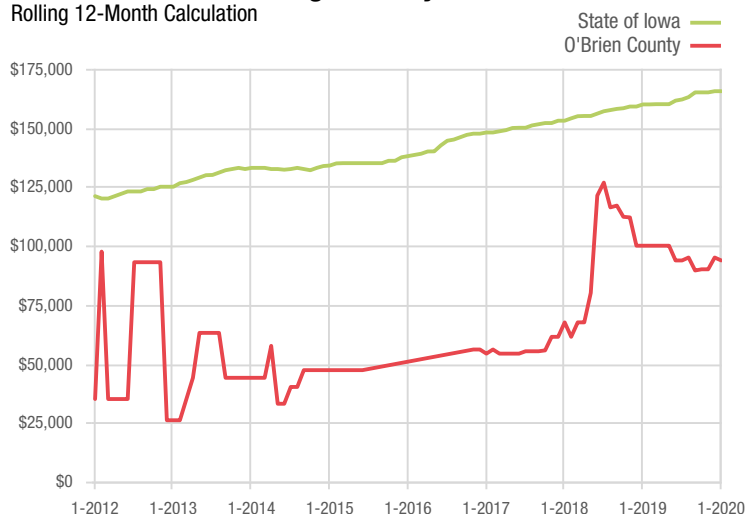
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	7	6	- 14.3%	7	6	- 14.3%
Pending Sales	0	2	—	0	2	—
Closed Sales	4	5	+ 25.0%	4	5	+ 25.0%
Days on Market Until Sale	97	139	+ 43.3%	97	139	+ 43.3%
Median Sales Price*	\$62,500	\$58,000	- 7.2%	\$62,500	\$58,000	- 7.2%
Average Sales Price*	\$84,875	\$69,800	- 17.8%	\$84,875	\$69,800	- 17.8%
Percent of List Price Received*	85.7%	86.1%	+ 0.5%	85.7%	86.1%	+ 0.5%
Inventory of Homes for Sale	25	52	+ 108.0%	—	—	—
Months Supply of Inventory	4.6	9.0	+ 95.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	3	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	5	9	+ 80.0%	—	—	—
Months Supply of Inventory	3.8	5.6	+ 47.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

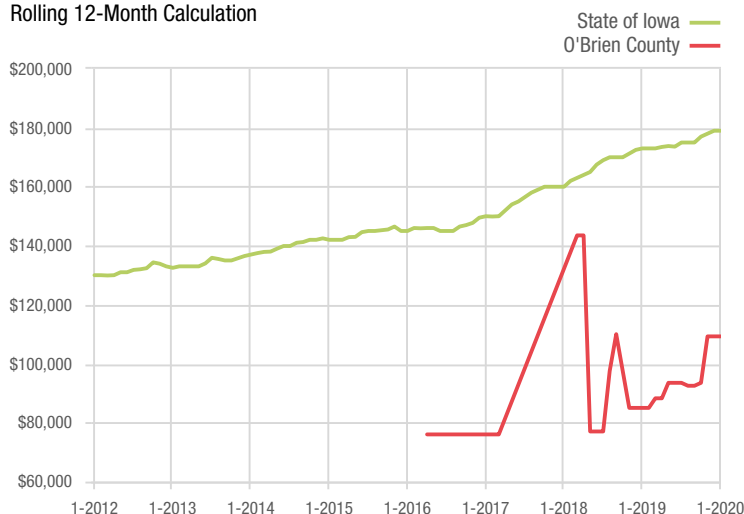
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.