

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

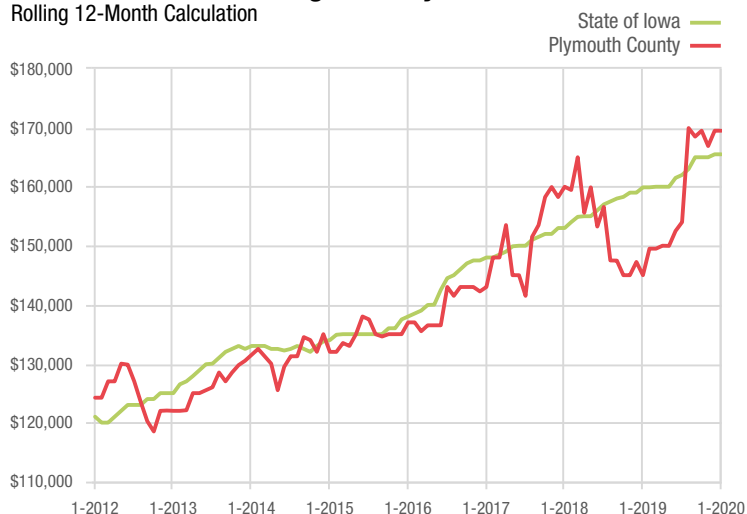
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 17 | 17 | 0.0% | 17 | 17 | 0.0% |
| Pending Sales | 13 | 13 | 0.0% | 13 | 13 | 0.0% |
| Closed Sales | 11 | 9 | - 18.2% | 11 | 9 | - 18.2% |
| Days on Market Until Sale | 110 | 59 | - 46.4% | 110 | 59 | - 46.4% |
| Median Sales Price* | \$170,000 | \$173,000 | + 1.8% | \$170,000 | \$173,000 | + 1.8% |
| Average Sales Price* | \$178,318 | \$176,222 | - 1.2% | \$178,318 | \$176,222 | - 1.2% |
| Percent of List Price Received* | 90.3% | 96.0% | + 6.3% | 90.3% | 96.0% | + 6.3% |
| Inventory of Homes for Sale | 46 | 45 | - 2.2% | — | — | — |
| Months Supply of Inventory | 3.1 | 2.6 | - 16.1% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 0 | 1 | — | 0 | 1 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 11 | 2 | - 81.8% | — | — | — |
| Months Supply of Inventory | 8.8 | 1.1 | - 87.5% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

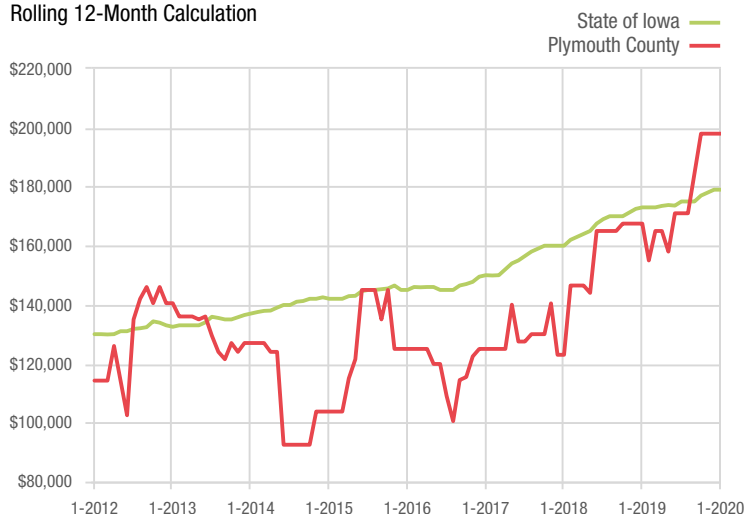
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.