

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

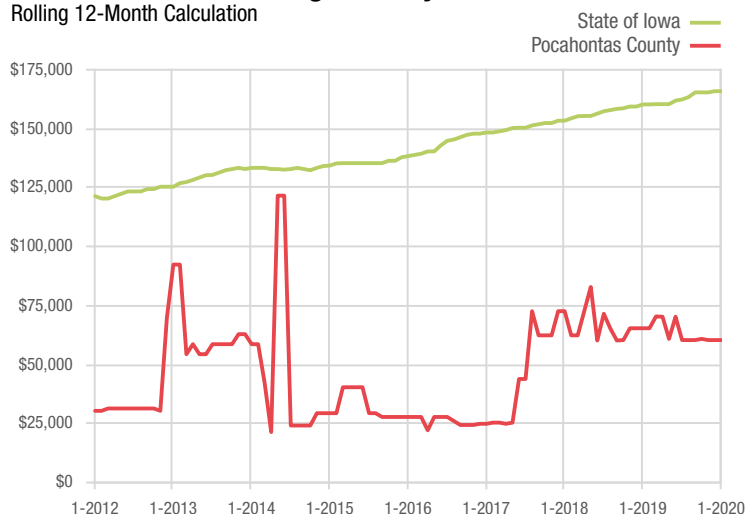
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	2	6	+ 200.0%	2	6	+ 200.0%
Pending Sales	1	4	+ 300.0%	1	4	+ 300.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Days on Market Until Sale	94	91	- 3.2%	94	91	- 3.2%
Median Sales Price*	\$52,500	\$69,700	+ 32.8%	\$52,500	\$69,700	+ 32.8%
Average Sales Price*	\$52,500	\$69,700	+ 32.8%	\$52,500	\$69,700	+ 32.8%
Percent of List Price Received*	86.8%	92.9%	+ 7.0%	86.8%	92.9%	+ 7.0%
Inventory of Homes for Sale	18	22	+ 22.2%	—	—	—
Months Supply of Inventory	7.4	6.1	- 17.6%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

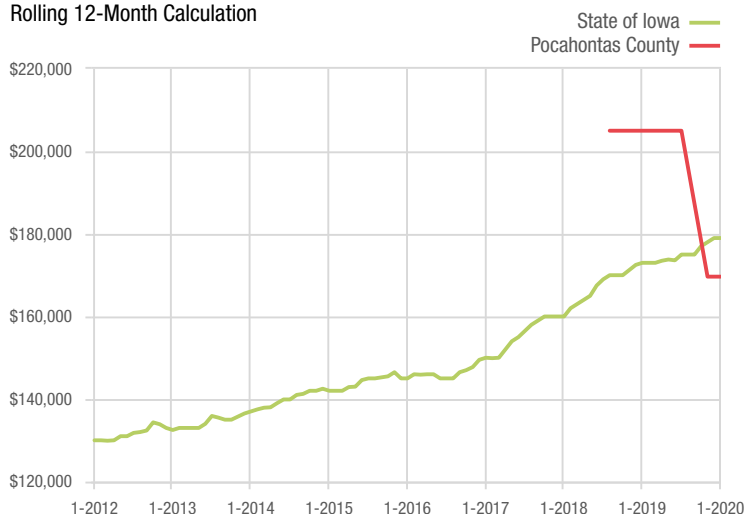
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.