

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Pottawattamie County

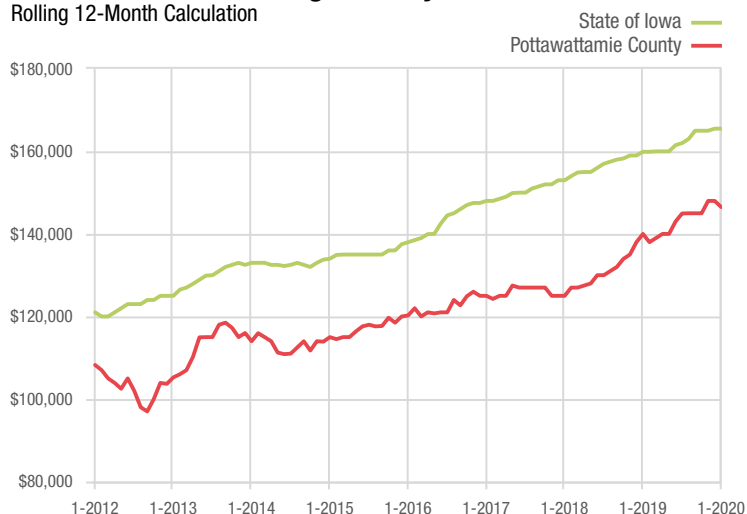
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	92	89	- 3.3%	92	89	- 3.3%
Pending Sales	79	71	- 10.1%	79	71	- 10.1%
Closed Sales	73	59	- 19.2%	73	59	- 19.2%
Days on Market Until Sale	52	26	- 50.0%	52	26	- 50.0%
Median Sales Price*	\$149,000	<b>\$145,000</b>	- 2.7%	\$149,000	<b>\$145,000</b>	- 2.7%
Average Sales Price*	\$186,134	<b>\$179,554</b>	- 3.5%	\$186,134	<b>\$179,554</b>	- 3.5%
Percent of List Price Received*	96.9%	<b>97.7%</b>	+ 0.8%	96.9%	<b>97.7%</b>	+ 0.8%
Inventory of Homes for Sale	153	<b>151</b>	- 1.3%	—	—	—
Months Supply of Inventory	1.5	<b>1.6</b>	+ 6.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	4	2	- 50.0%	4	2	- 50.0%
Pending Sales	2	3	+ 50.0%	2	3	+ 50.0%
Closed Sales	1	5	+ 400.0%	1	5	+ 400.0%
Days on Market Until Sale	0	27	—	0	27	—
Median Sales Price*	\$285,000	<b>\$254,000</b>	- 10.9%	\$285,000	<b>\$254,000</b>	- 10.9%
Average Sales Price*	\$285,000	<b>\$239,332</b>	- 16.0%	\$285,000	<b>\$239,332</b>	- 16.0%
Percent of List Price Received*	100.0%	<b>100.3%</b>	+ 0.3%	100.0%	<b>100.3%</b>	+ 0.3%
Inventory of Homes for Sale	6	7	+ 16.7%	—	—	—
Months Supply of Inventory	1.6	<b>1.3</b>	- 18.8%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

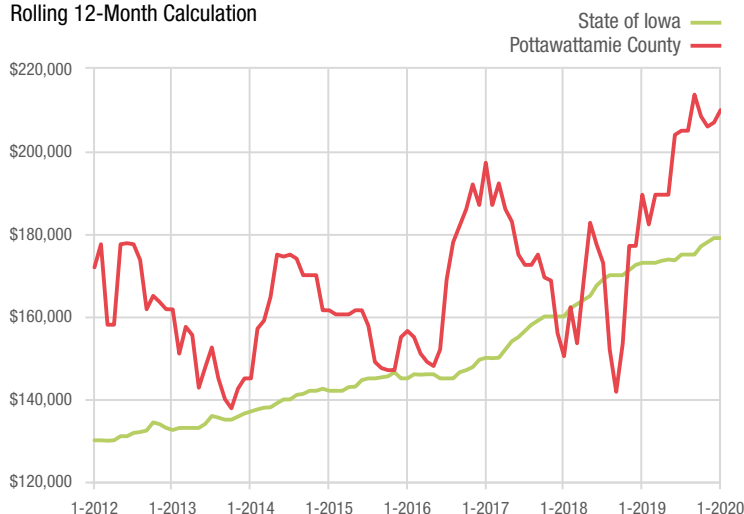
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.