

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

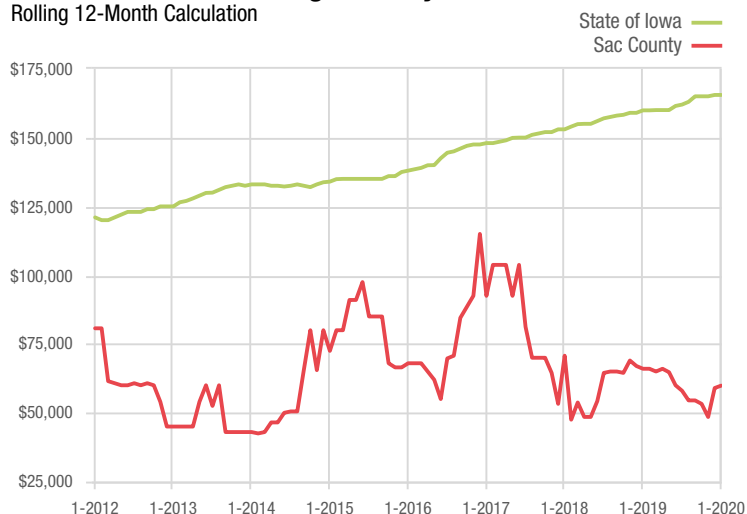
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	1	3	+ 200.0%	1	3	+ 200.0%
Closed Sales	3	1	- 66.7%	3	1	- 66.7%
Days on Market Until Sale	78	26	- 66.7%	78	26	- 66.7%
Median Sales Price*	\$60,000	\$80,000	+ 33.3%	\$60,000	\$80,000	+ 33.3%
Average Sales Price*	\$66,833	\$80,000	+ 19.7%	\$66,833	\$80,000	+ 19.7%
Percent of List Price Received*	94.1%	91.4%	- 2.9%	94.1%	91.4%	- 2.9%
Inventory of Homes for Sale	8	13	+ 62.5%	—	—	—
Months Supply of Inventory	2.8	4.9	+ 75.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

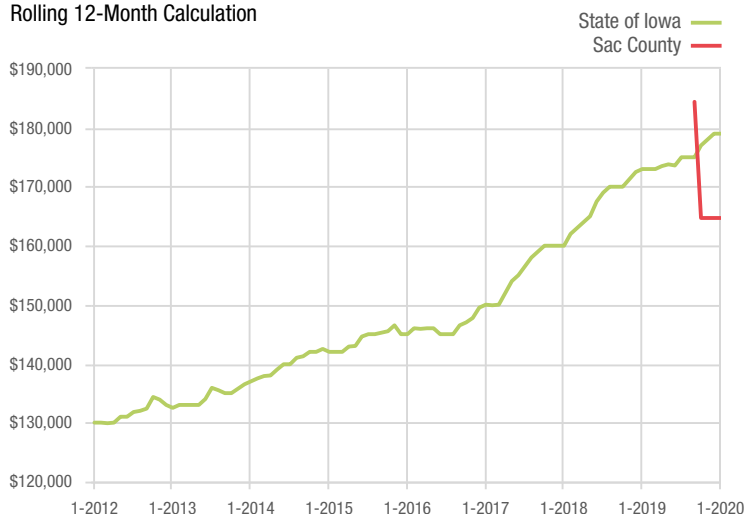
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.