

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sioux County

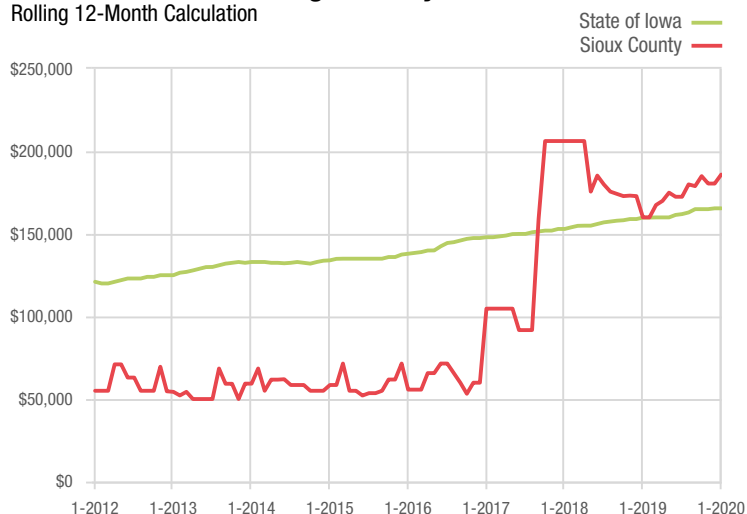
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	24	19	- 20.8%	24	19	- 20.8%
Pending Sales	16	7	- 56.3%	16	7	- 56.3%
Closed Sales	12	10	- 16.7%	12	10	- 16.7%
Days on Market Until Sale	106	73	- 31.1%	106	73	- 31.1%
Median Sales Price*	\$142,500	\$156,000	+ 9.5%	\$142,500	\$156,000	+ 9.5%
Average Sales Price*	\$149,583	\$183,540	+ 22.7%	\$149,583	\$183,540	+ 22.7%
Percent of List Price Received*	94.5%	94.9%	+ 0.4%	94.5%	94.9%	+ 0.4%
Inventory of Homes for Sale	70	63	- 10.0%	—	—	—
Months Supply of Inventory	4.7	3.3	- 29.8%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	4	0	- 100.0%	4	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	33	—	—	33	—
Median Sales Price*	—	\$255,000	—	—	\$255,000	—
Average Sales Price*	—	\$255,000	—	—	\$255,000	—
Percent of List Price Received*	—	96.2%	—	—	96.2%	—
Inventory of Homes for Sale	9	4	- 55.6%	—	—	—
Months Supply of Inventory	3.6	1.9	- 47.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

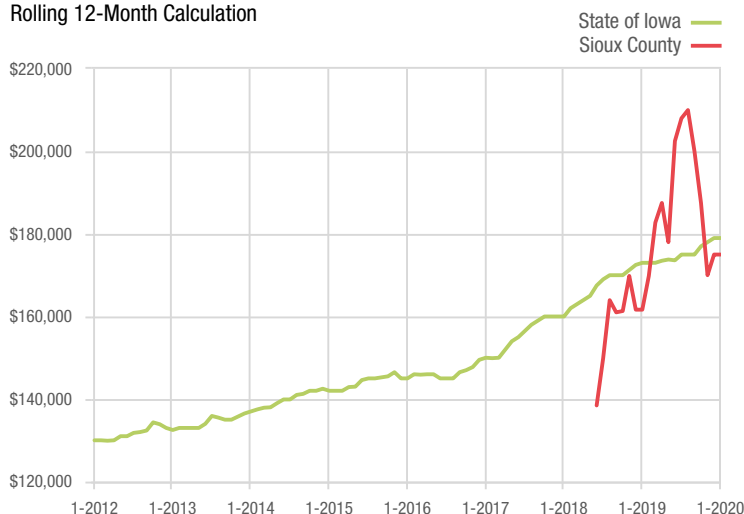
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.