

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Tama County

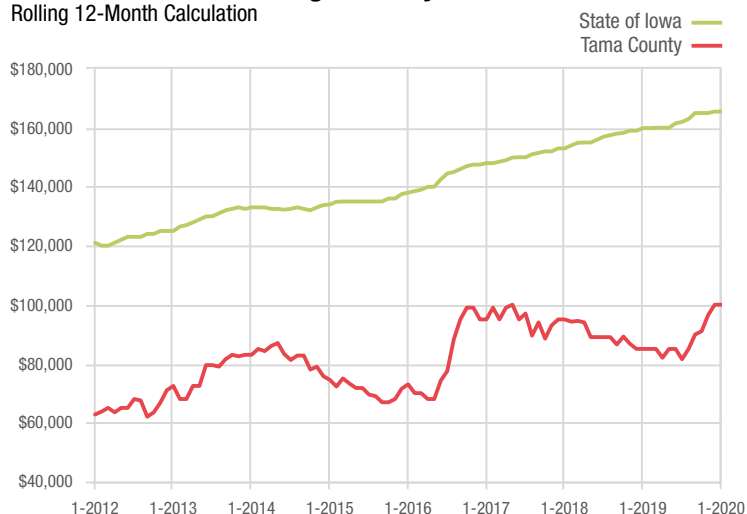
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	20	15	- 25.0%	20	15	- 25.0%
Pending Sales	6	6	0.0%	6	6	0.0%
Closed Sales	10	8	- 20.0%	10	8	- 20.0%
Days on Market Until Sale	72	72	0.0%	72	72	0.0%
Median Sales Price*	\$85,250	<b>\$97,500</b>	+ 14.4%	\$85,250	<b>\$97,500</b>	+ 14.4%
Average Sales Price*	\$108,050	<b>\$96,863</b>	- 10.4%	\$108,050	<b>\$96,863</b>	- 10.4%
Percent of List Price Received*	93.6%	<b>96.0%</b>	+ 2.6%	93.6%	<b>96.0%</b>	+ 2.6%
Inventory of Homes for Sale	58	60	+ 3.4%	—	—	—
Months Supply of Inventory	4.3	4.5	+ 4.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

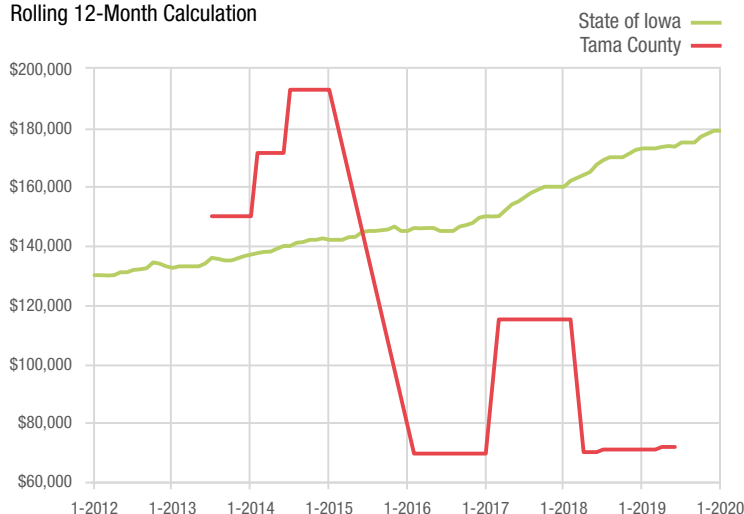
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.