

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Wapello County

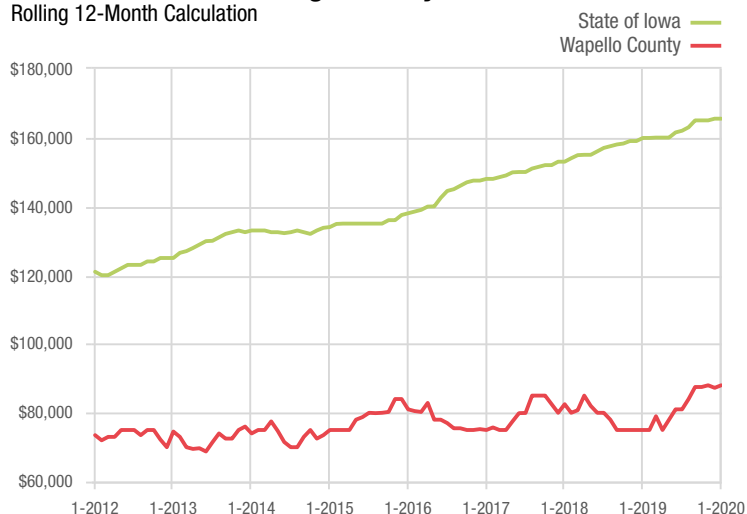
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 32 | 26 | - 18.8% | 32 | 26 | - 18.8% |
| Pending Sales | 15 | 22 | + 46.7% | 15 | 22 | + 46.7% |
| Closed Sales | 17 | 22 | + 29.4% | 17 | 22 | + 29.4% |
| Days on Market Until Sale | 81 | 102 | + 25.9% | 81 | 102 | + 25.9% |
| Median Sales Price* | \$67,000 | \$102,000 | + 52.2% | \$67,000 | \$102,000 | + 52.2% |
| Average Sales Price* | \$84,285 | \$125,432 | + 48.8% | \$84,285 | \$125,432 | + 48.8% |
| Percent of List Price Received* | 88.9% | 89.9% | + 1.1% | 88.9% | 89.9% | + 1.1% |
| Inventory of Homes for Sale | 140 | 109 | - 22.1% | — | — | — |
| Months Supply of Inventory | 5.0 | 3.7 | - 26.0% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

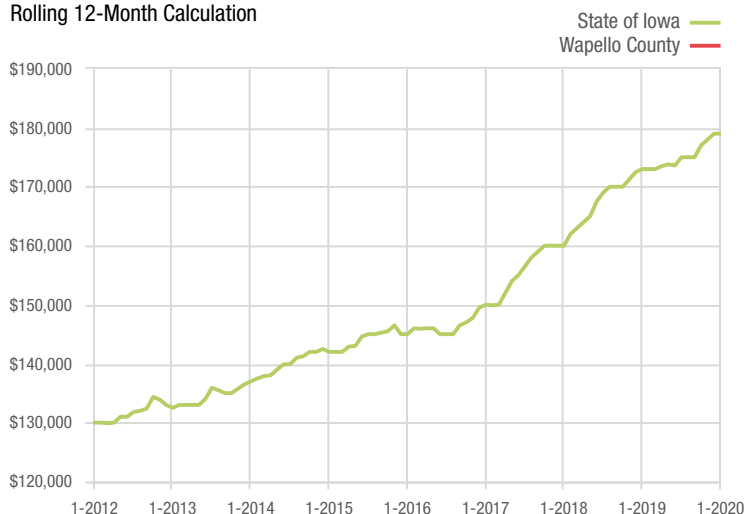
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.