

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

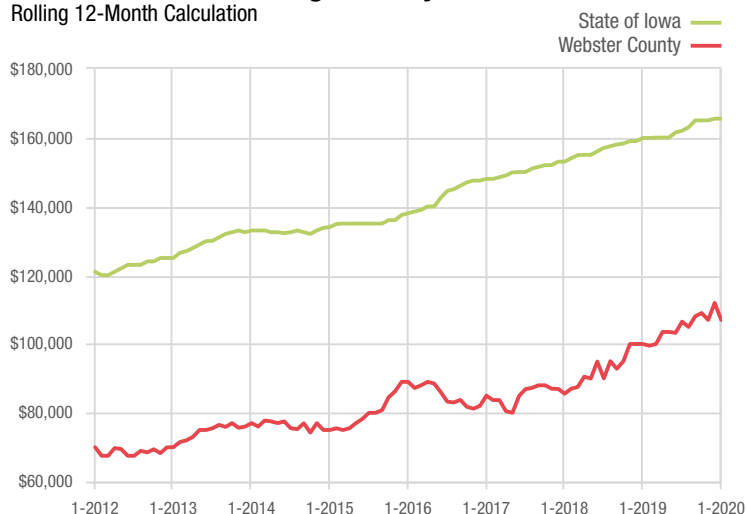
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|-----------------|----------|--------------|-----------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 31 | 29 | - 6.5% | 31 | 29 | - 6.5% |
| Pending Sales | 25 | 15 | - 40.0% | 25 | 15 | - 40.0% |
| Closed Sales | 19 | 23 | + 21.1% | 19 | 23 | + 21.1% |
| Days on Market Until Sale | 78 | 73 | - 6.4% | 78 | 73 | - 6.4% |
| Median Sales Price* | \$93,000 | \$70,000 | - 24.7% | \$93,000 | \$70,000 | - 24.7% |
| Average Sales Price* | \$113,084 | \$79,677 | - 29.5% | \$113,084 | \$79,677 | - 29.5% |
| Percent of List Price Received* | 92.8% | 92.8% | 0.0% | 92.8% | 92.8% | 0.0% |
| Inventory of Homes for Sale | 144 | 135 | - 6.3% | — | — | — |
| Months Supply of Inventory | 3.8 | 3.8 | 0.0% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 0 | 2 | — | 0 | 2 | — |
| Pending Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 10 | 13 | + 30.0% | — | — | — |
| Months Supply of Inventory | 6.7 | 8.7 | + 29.9% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

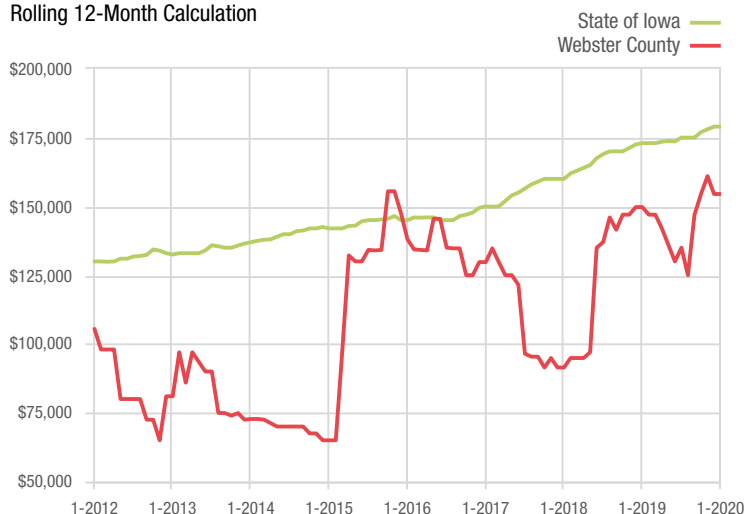
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.