

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

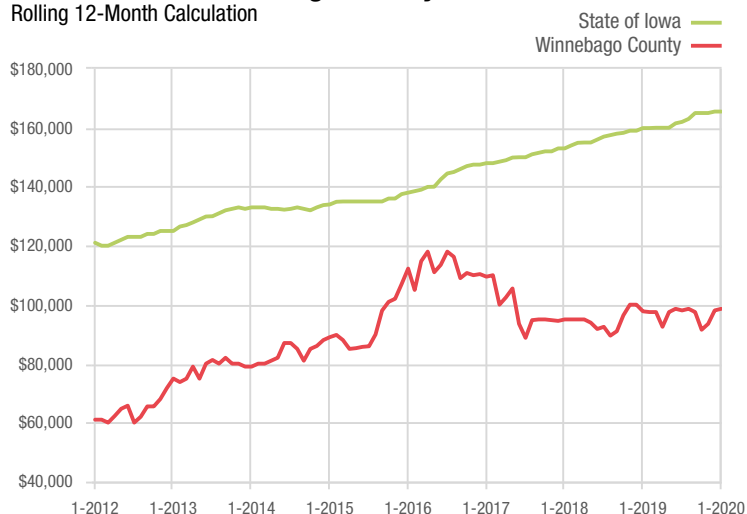
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	8	7	- 12.5%	8	7	- 12.5%
Pending Sales	6	3	- 50.0%	6	3	- 50.0%
Closed Sales	4	3	- 25.0%	4	3	- 25.0%
Days on Market Until Sale	166	105	- 36.7%	166	105	- 36.7%
Median Sales Price*	\$108,000	\$100,000	- 7.4%	\$108,000	\$100,000	- 7.4%
Average Sales Price*	\$104,125	\$89,167	- 14.4%	\$104,125	\$89,167	- 14.4%
Percent of List Price Received*	94.6%	98.9%	+ 4.5%	94.6%	98.9%	+ 4.5%
Inventory of Homes for Sale	61	52	- 14.8%	—	—	—
Months Supply of Inventory	9.2	5.7	- 38.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	1	—	—	1	—
Median Sales Price*	—	\$100,000	—	—	\$100,000	—
Average Sales Price*	—	\$100,000	—	—	\$100,000	—
Percent of List Price Received*	—	95.2%	—	—	95.2%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

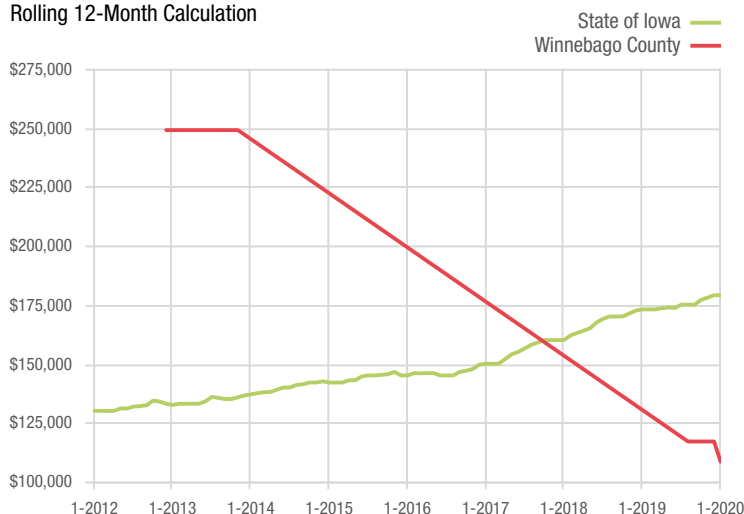
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.