

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Winneshiek County

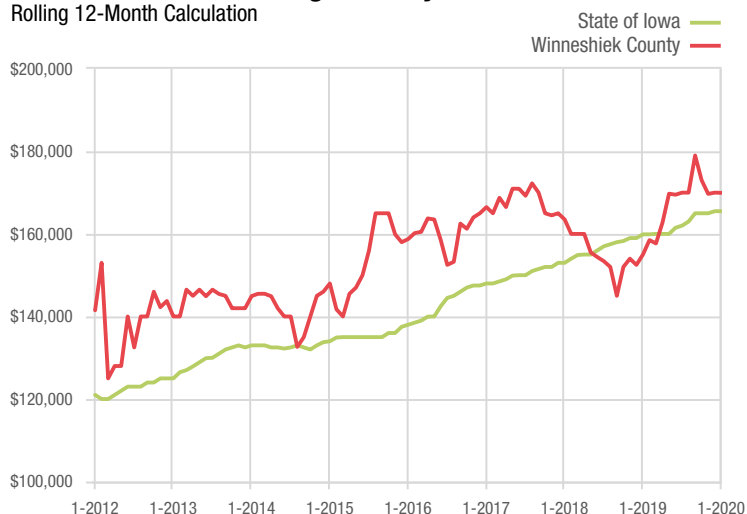
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	11	15	+ 36.4%	11	15	+ 36.4%
Pending Sales	10	12	+ 20.0%	10	12	+ 20.0%
Closed Sales	9	8	- 11.1%	9	8	- 11.1%
Days on Market Until Sale	100	60	- 40.0%	100	60	- 40.0%
Median Sales Price*	\$180,000	<b>\$181,000</b>	+ 0.6%	\$180,000	<b>\$181,000</b>	+ 0.6%
Average Sales Price*	\$219,000	<b>\$224,875</b>	+ 2.7%	\$219,000	<b>\$224,875</b>	+ 2.7%
Percent of List Price Received*	96.4%	<b>96.6%</b>	+ 0.2%	96.4%	<b>96.6%</b>	+ 0.2%
Inventory of Homes for Sale	39	37	- 5.1%	—	—	—
Months Supply of Inventory	3.4	2.5	- 26.5%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	2	1	- 50.0%	2	1	- 50.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	209	—	—	209	—	—
Median Sales Price*	\$302,300	—	—	\$302,300	—	—
Average Sales Price*	\$302,300	—	—	\$302,300	—	—
Percent of List Price Received*	91.9%	—	—	91.9%	—	—
Inventory of Homes for Sale	4	13	+ 225.0%	—	—	—
Months Supply of Inventory	1.7	6.2	+ 264.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

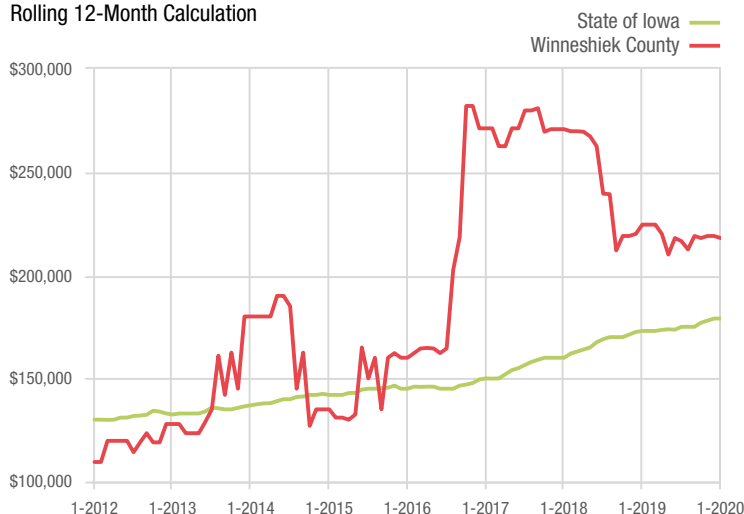
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.