

# Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Buena Vista County

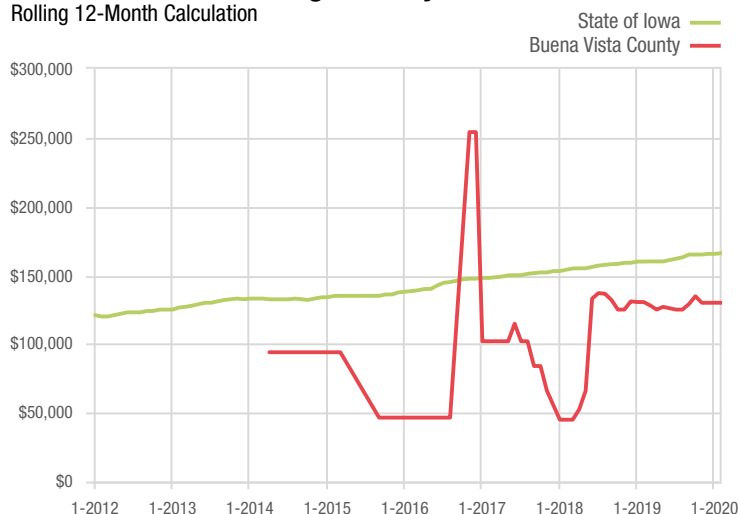
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	12	9	- 25.0%	20	27	+ 35.0%
Pending Sales	7	12	+ 71.4%	12	17	+ 41.7%
Closed Sales	9	12	+ 33.3%	17	17	0.0%
Days on Market Until Sale	66	56	- 15.2%	69	54	- 21.7%
Median Sales Price*	\$127,900	<b>\$114,605</b>	- 10.4%	\$125,000	<b>\$110,000</b>	- 12.0%
Average Sales Price*	\$168,211	<b>\$116,443</b>	- 30.8%	\$150,435	<b>\$113,783</b>	- 24.4%
Percent of List Price Received*	98.0%	<b>98.8%</b>	+ 0.8%	97.8%	<b>97.6%</b>	- 0.2%
Inventory of Homes for Sale	44	31	- 29.5%	—	—	—
Months Supply of Inventory	3.6	2.0	- 44.4%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1	0	- 100.0%	5	1	- 80.0%
Pending Sales	0	1	—	2	1	- 50.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	46	—	—	46	—	—
Median Sales Price*	\$51,500	—	—	\$51,500	—	—
Average Sales Price*	\$51,500	—	—	\$51,500	—	—
Percent of List Price Received*	93.6%	—	—	93.6%	—	—
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.5	3.4	+ 36.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

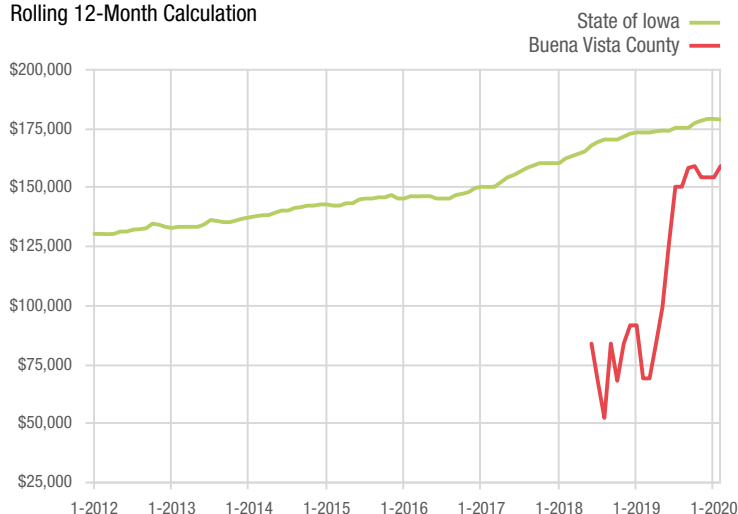
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.