

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

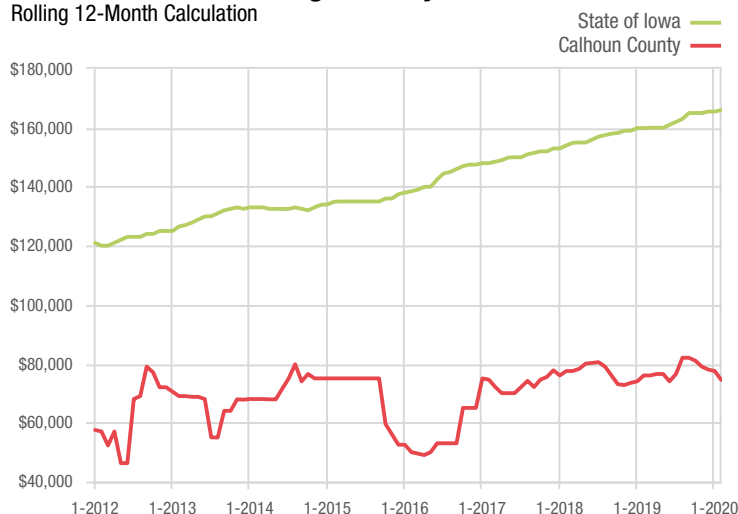
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	4	7	+ 75.0%	11	11	0.0%
Pending Sales	1	5	+ 400.0%	8	9	+ 12.5%
Closed Sales	4	3	- 25.0%	10	7	- 30.0%
Days on Market Until Sale	97	258	+ 166.0%	121	163	+ 34.7%
Median Sales Price*	\$98,500	\$58,500	- 40.6%	\$88,500	\$66,000	- 25.4%
Average Sales Price*	\$128,000	\$54,500	- 57.4%	\$95,800	\$67,071	- 30.0%
Percent of List Price Received*	95.3%	94.9%	- 0.4%	92.8%	92.5%	- 0.3%
Inventory of Homes for Sale	29	36	+ 24.1%	—	—	—
Months Supply of Inventory	3.7	5.1	+ 37.8%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

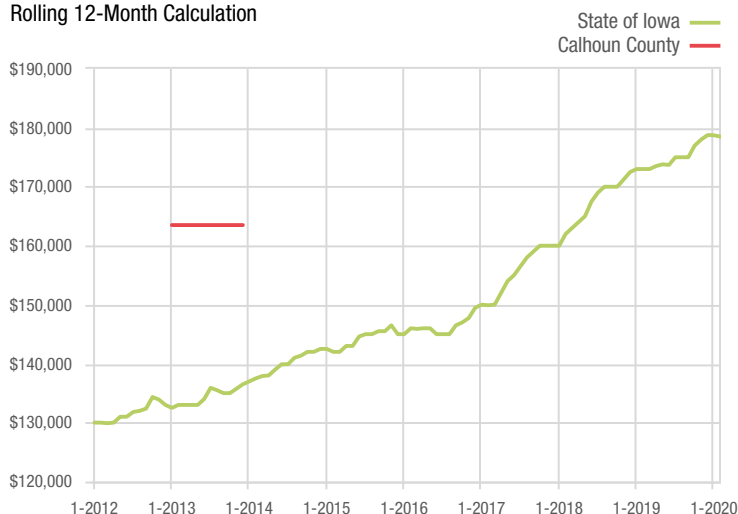
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.