Local Market Update – February 2020A Research Tool Provided by Iowa Association of REALTORS®



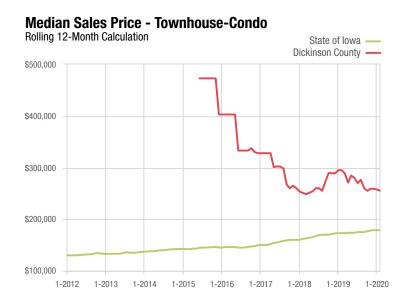
Dickinson County

Single-Family Detached	February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change	
New Listings	21	16	- 23.8%	42	41	- 2.4%	
Pending Sales	16	14	- 12.5%	22	25	+ 13.6%	
Closed Sales	5	12	+ 140.0%	14	24	+ 71.4%	
Days on Market Until Sale	72	80	+ 11.1%	92	118	+ 28.3%	
Median Sales Price*	\$146,500	\$188,750	+ 28.8%	\$196,250	\$140,500	- 28.4%	
Average Sales Price*	\$146,866	\$195,082	+ 32.8%	\$386,024	\$171,489	- 55.6%	
Percent of List Price Received*	92.2%	95.1%	+ 3.1%	93.4%	92.3%	- 1.2%	
Inventory of Homes for Sale	101	107	+ 5.9%				
Months Supply of Inventory	3.9	4.1	+ 5.1%				

Townhouse-Condo		February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change		
New Listings	29	17	- 41.4%	47	42	- 10.6%		
Pending Sales	12	12	0.0%	21	17	- 19.0%		
Closed Sales	8	7	- 12.5%	13	16	+ 23.1%		
Days on Market Until Sale	68	113	+ 66.2%	69	112	+ 62.3%		
Median Sales Price*	\$248,000	\$162,250	- 34.6%	\$330,000	\$231,750	- 29.8%		
Average Sales Price*	\$368,500	\$161,250	- 56.2%	\$360,000	\$296,109	- 17.7%		
Percent of List Price Received*	95.6%	95.1%	- 0.5%	95.8%	96.3%	+ 0.5%		
Inventory of Homes for Sale	84	82	- 2.4%		_	_		
Months Supply of Inventory	4.9	4.5	- 8.2%	_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Dickinson County -\$500,000 \$400,000 \$300,000 \$200,000 \$100,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.