## **Local Market Update – February 2020**

A Research Tool Provided by Iowa Association of REALTORS®



## **First Congressional District**

Includes Allamakee, Benton, Black Hawk, Bremer, Buchanan, Clayton, Delaware, Dubuque, Fayette, Howard, Iowa, Jackson, Jones, Linn, Marshall, Mitchell, Poweshiek, Tama, Winneshiek and Worth Counties

Single-Family Detached		February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change		
New Listings	570	777	+ 36.3%	1,294	1,464	+ 13.1%		
Pending Sales	529	640	+ 21.0%	1,113	1,226	+ 10.2%		
Closed Sales	487	457	- 6.2%	930	930	0.0%		
Days on Market Until Sale	69	70	+ 1.4%	69	65	- 5.8%		
Median Sales Price*	\$130,500	\$146,000	+ 11.9%	\$136,000	\$145,000	+ 6.6%		
Average Sales Price*	\$153,092	\$176,746	+ 15.5%	\$162,431	\$172,109	+ 6.0%		
Percent of List Price Received*	96.6%	96.3%	- 0.3%	96.7%	96.2%	- 0.5%		
Inventory of Homes for Sale	1,919	1,963	+ 2.3%			_		
Months Supply of Inventory	2.6	2.6	0.0%					

Townhouse-Condo	February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change	
New Listings	62	111	+ 79.0%	159	242	+ 52.2%	
Pending Sales	54	89	+ 64.8%	110	157	+ 42.7%	
Closed Sales	49	48	- 2.0%	90	95	+ 5.6%	
Days on Market Until Sale	60	48	- 20.0%	57	51	- 10.5%	
Median Sales Price*	\$182,000	\$147,532	- 18.9%	\$173,500	\$157,500	- 9.2%	
Average Sales Price*	\$183,955	\$169,010	- 8.1%	\$172,608	\$171,163	- 0.8%	
Percent of List Price Received*	100.1%	99.0%	- 1.1%	99.1%	98.5%	- 0.6%	
Inventory of Homes for Sale	235	306	+ 30.2%	_	_		
Months Supply of Inventory	2.9	3.5	+ 20.7%				

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of lowa -First Congressional District \$170,000 \$160,000 \$150,000 \$140,000 \$130,000 \$120,000 \$110,000 1-2017



