

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

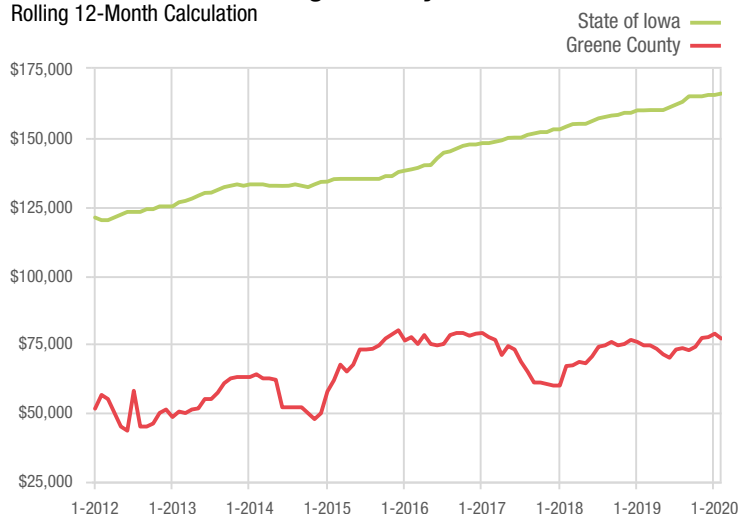
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	3	7	+ 133.3%	8	15	+ 87.5%
Pending Sales	2	6	+ 200.0%	9	16	+ 77.8%
Closed Sales	4	9	+ 125.0%	7	12	+ 71.4%
Days on Market Until Sale	116	112	- 3.4%	100	124	+ 24.0%
Median Sales Price*	\$66,500	\$49,440	- 25.7%	\$65,000	\$48,720	- 25.0%
Average Sales Price*	\$71,875	\$96,521	+ 34.3%	\$66,357	\$87,766	+ 32.3%
Percent of List Price Received*	93.3%	91.1%	- 2.4%	95.7%	92.3%	- 3.6%
Inventory of Homes for Sale	27	21	- 22.2%	—	—	—
Months Supply of Inventory	5.0	2.6	- 48.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

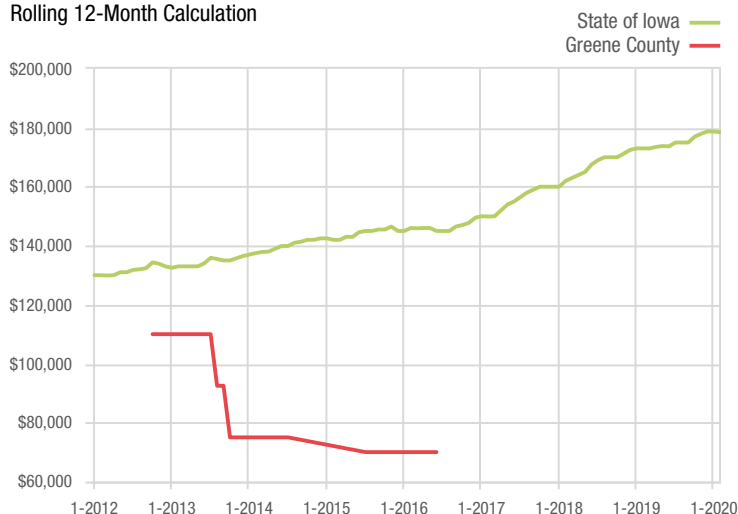
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.