

# Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Guthrie County

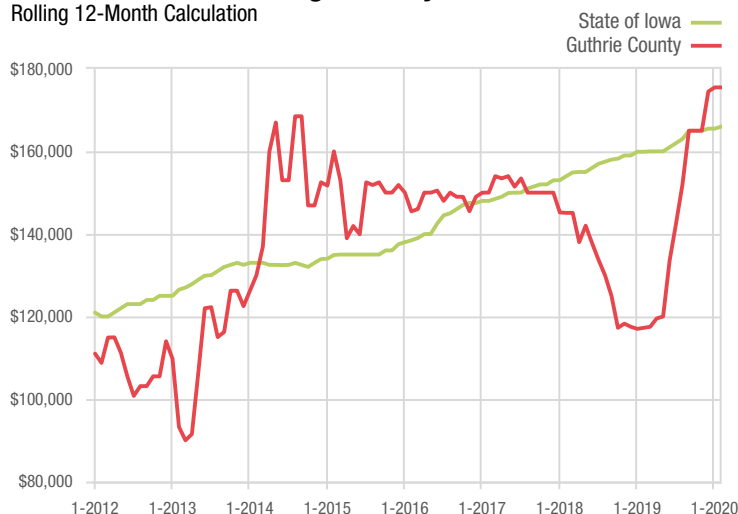
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	21	11	- 47.6%	30	23	- 23.3%
Pending Sales	9	6	- 33.3%	18	13	- 27.8%
Closed Sales	8	10	+ 25.0%	14	15	+ 7.1%
Days on Market Until Sale	47	62	+ 31.9%	65	44	- 32.3%
Median Sales Price*	\$273,400	\$153,250	- 43.9%	\$74,650	\$150,000	+ 100.9%
Average Sales Price*	\$335,375	\$194,610	- 42.0%	\$232,286	\$200,807	- 13.6%
Percent of List Price Received*	97.3%	97.8%	+ 0.5%	93.1%	97.4%	+ 4.6%
Inventory of Homes for Sale	68	68	0.0%	—	—	—
Months Supply of Inventory	4.9	5.0	+ 2.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1	4	+ 300.0%	2	6	+ 200.0%
Pending Sales	0	2	—	0	4	—
Closed Sales	0	1	—	0	4	—
Days on Market Until Sale	—	76	—	—	57	—
Median Sales Price*	—	\$152,000	—	—	\$126,750	—
Average Sales Price*	—	\$152,000	—	—	\$122,375	—
Percent of List Price Received*	—	84.5%	—	—	89.4%	—
Inventory of Homes for Sale	3	8	+ 166.7%	—	—	—
Months Supply of Inventory	2.0	4.2	+ 110.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

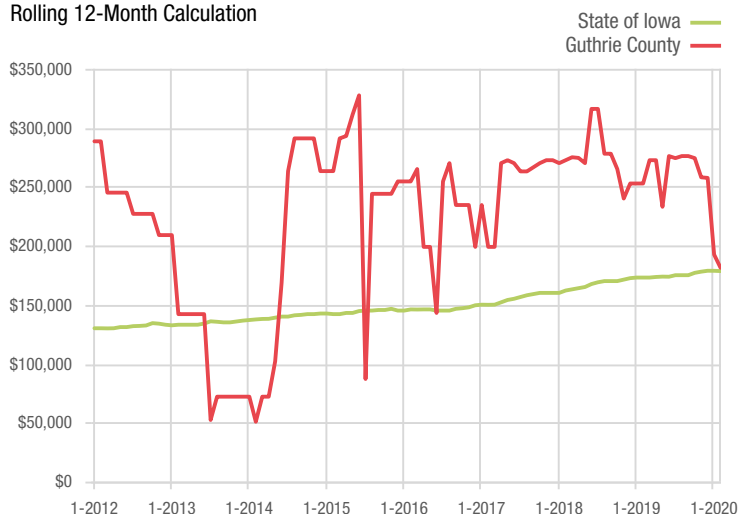
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.