Local Market Update – February 2020A Research Tool Provided by Iowa Association of REALTORS®



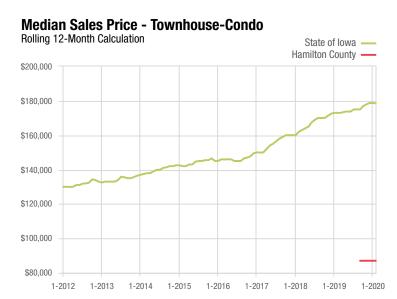
Hamilton County

Single-Family Detached		February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change		
New Listings	16	16	0.0%	30	31	+ 3.3%		
Pending Sales	6	8	+ 33.3%	18	17	- 5.6%		
Closed Sales	12	10	- 16.7%	17	19	+ 11.8%		
Days on Market Until Sale	77	86	+ 11.7%	67	131	+ 95.5%		
Median Sales Price*	\$89,000	\$88,250	- 0.8%	\$95,000	\$94,000	- 1.1%		
Average Sales Price*	\$91,313	\$89,138	- 2.4%	\$93,035	\$105,178	+ 13.1%		
Percent of List Price Received*	94.0%	84.2%	- 10.4%	93.6%	88.8%	- 5.1%		
Inventory of Homes for Sale	47	61	+ 29.8%		_	_		
Months Supply of Inventory	4.8	5.7	+ 18.8%					

Townhouse-Condo	February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_		
Median Sales Price*	_		_				
Average Sales Price*	_		_		_		
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	1	_		_	_	
Months Supply of Inventory		1.0	_		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Hamilton County \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.