

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

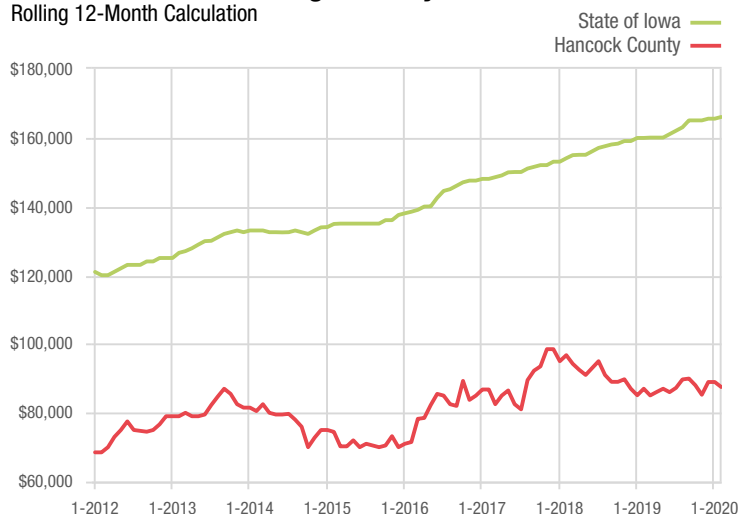
| Single-Family Detached | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 2-2019 | Thru 2-2020 | % Change |
| New Listings | 17 | 17 | 0.0% | 29 | 32 | + 10.3% |
| Pending Sales | 5 | 10 | + 100.0% | 11 | 22 | + 100.0% |
| Closed Sales | 4 | 12 | + 200.0% | 13 | 21 | + 61.5% |
| Days on Market Until Sale | 110 | 156 | + 41.8% | 144 | 159 | + 10.4% |
| Median Sales Price* | \$136,500 | \$113,875 | - 16.6% | \$57,000 | \$85,600 | + 50.2% |
| Average Sales Price* | \$150,750 | \$113,381 | - 24.8% | \$86,492 | \$94,585 | + 9.4% |
| Percent of List Price Received* | 93.2% | 94.5% | + 1.4% | 90.7% | 93.0% | + 2.5% |
| Inventory of Homes for Sale | 85 | 78 | - 8.2% | — | — | — |
| Months Supply of Inventory | 5.8 | 5.6 | - 3.4% | — | — | — |

| Townhouse-Condo | February | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 2-2019 | Thru 2-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

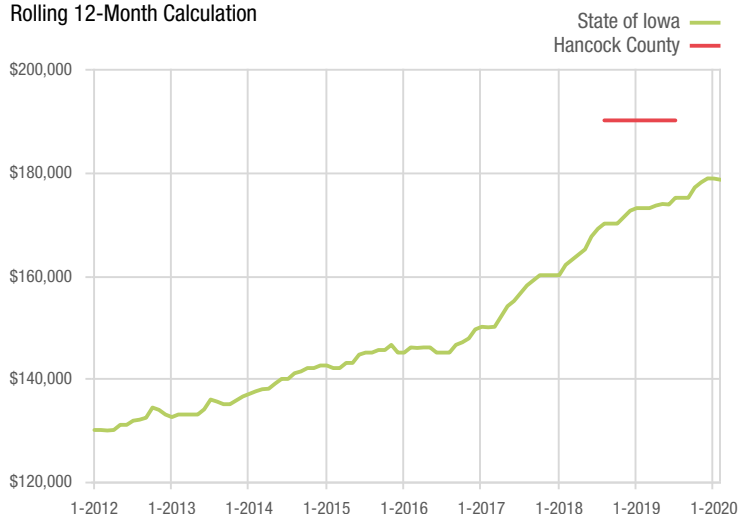
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.