

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

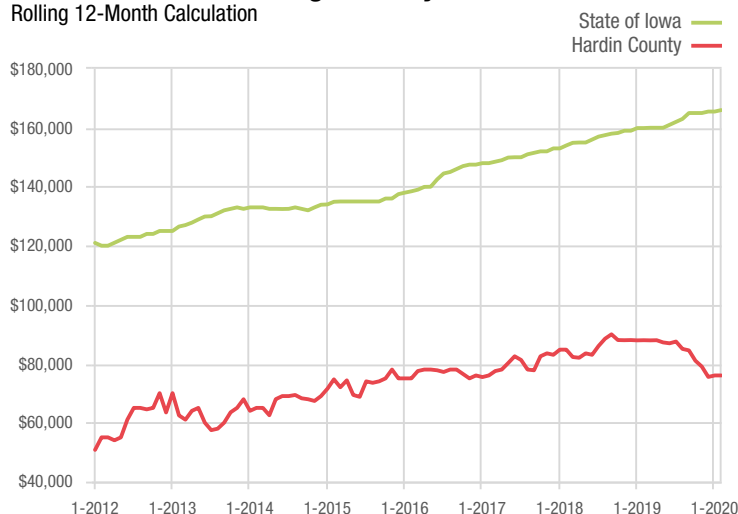
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	16	13	- 18.8%	31	27	- 12.9%
Pending Sales	12	16	+ 33.3%	23	22	- 4.3%
Closed Sales	7	9	+ 28.6%	13	21	+ 61.5%
Days on Market Until Sale	76	125	+ 64.5%	76	121	+ 59.2%
Median Sales Price*	\$45,500	\$62,000	+ 36.3%	\$68,000	\$65,000	- 4.4%
Average Sales Price*	\$68,986	\$78,678	+ 14.0%	\$72,792	\$77,362	+ 6.3%
Percent of List Price Received*	87.4%	89.0%	+ 1.8%	88.8%	91.0%	+ 2.5%
Inventory of Homes for Sale	96	90	- 6.3%	—	—	—
Months Supply of Inventory	6.1	5.1	- 16.4%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

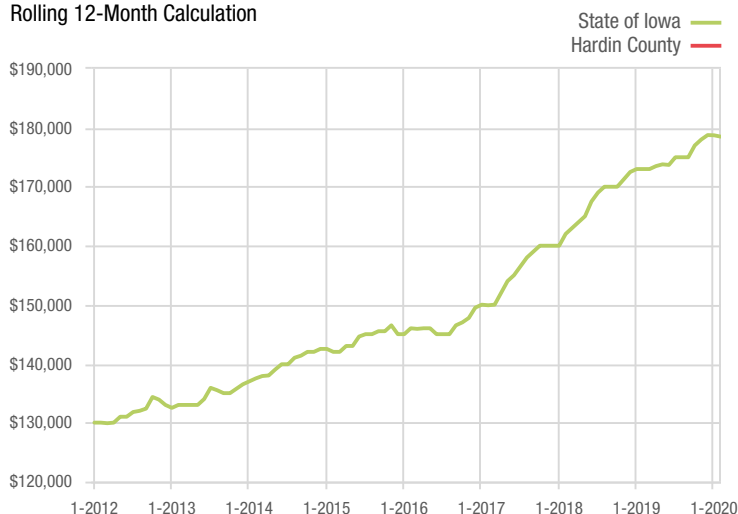
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.