Local Market Update – February 2020A Research Tool Provided by Iowa Association of REALTORS®

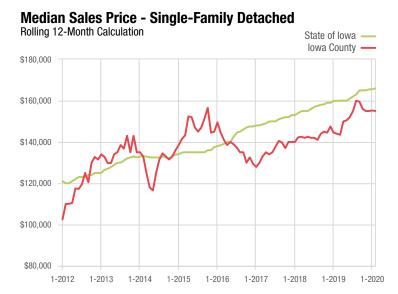


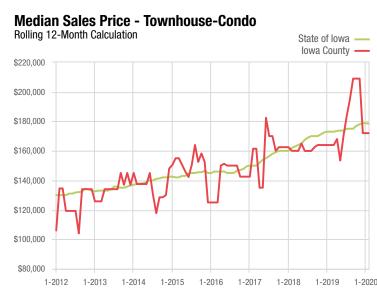
Iowa County

Single-Family Detached		February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change		
New Listings	13	15	+ 15.4%	24	33	+ 37.5%		
Pending Sales	8	13	+ 62.5%	22	22	0.0%		
Closed Sales	9	11	+ 22.2%	21	20	- 4.8%		
Days on Market Until Sale	37	53	+ 43.2%	68	58	- 14.7%		
Median Sales Price*	\$165,000	\$118,000	- 28.5%	\$133,000	\$143,000	+ 7.5%		
Average Sales Price*	\$167,000	\$177,364	+ 6.2%	\$148,281	\$171,000	+ 15.3%		
Percent of List Price Received*	97.7%	93.2%	- 4.6%	96.8%	93.9%	- 3.0%		
Inventory of Homes for Sale	35	42	+ 20.0%		_	_		
Months Supply of Inventory	1.9	3.2	+ 68.4%					

Townhouse-Condo	February			Year to Date			
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change	
New Listings	1	1	0.0%	2	2	0.0%	
Pending Sales	0	1	_	0	1	_	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale		_	_		_	_	
Median Sales Price*			_				
Average Sales Price*	_	_	_			_	
Percent of List Price Received*		_	_			_	
Inventory of Homes for Sale	2	5	+ 150.0%		_	_	
Months Supply of Inventory	1.0	3.2	+ 220.0%			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.