

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

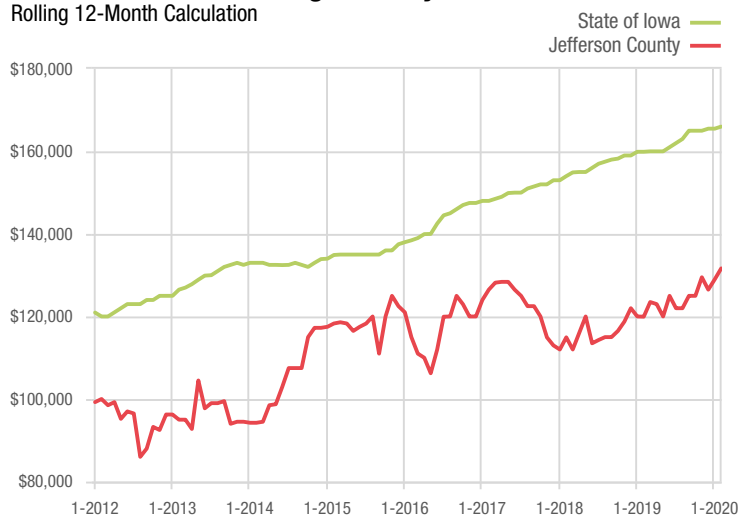
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	15	8	- 46.7%	33	34	+ 3.0%
Pending Sales	9	8	- 11.1%	17	19	+ 11.8%
Closed Sales	9	8	- 11.1%	15	15	0.0%
Days on Market Until Sale	135	112	- 17.0%	149	137	- 8.1%
Median Sales Price*	\$107,500	\$155,000	+ 44.2%	\$107,500	\$132,000	+ 22.8%
Average Sales Price*	\$126,611	\$161,488	+ 27.5%	\$116,000	\$144,927	+ 24.9%
Percent of List Price Received*	96.5%	98.1%	+ 1.7%	96.8%	96.4%	- 0.4%
Inventory of Homes for Sale	75	83	+ 10.7%	—	—	—
Months Supply of Inventory	5.2	6.3	+ 21.2%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

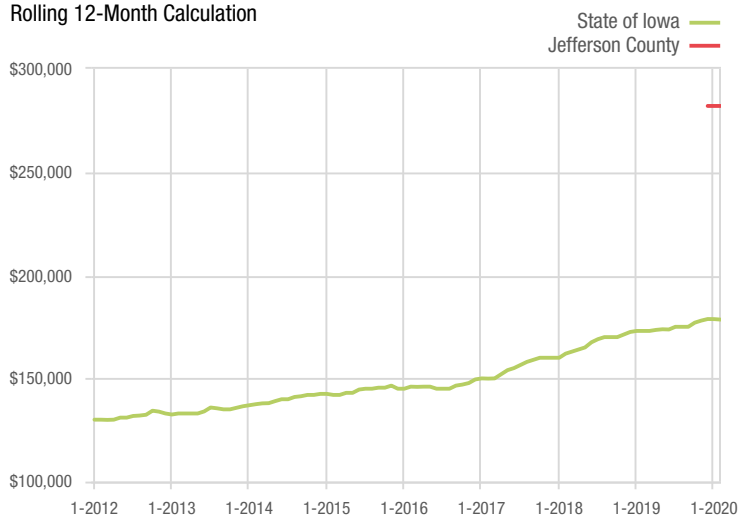
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.