

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

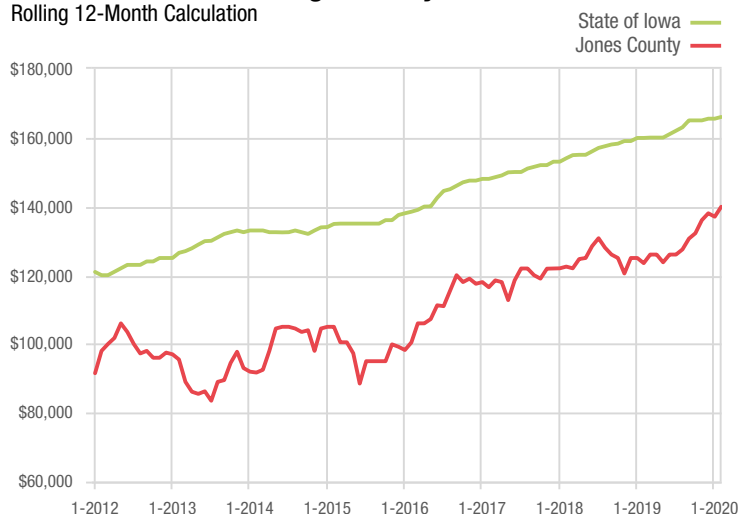
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	11	16	+ 45.5%	25	30	+ 20.0%
Pending Sales	12	8	- 33.3%	26	18	- 30.8%
Closed Sales	8	7	- 12.5%	26	21	- 19.2%
Days on Market Until Sale	69	33	- 52.2%	81	46	- 43.2%
Median Sales Price*	\$98,500	\$148,500	+ 50.8%	\$105,000	\$124,500	+ 18.6%
Average Sales Price*	\$115,500	\$147,857	+ 28.0%	\$127,342	\$138,919	+ 9.1%
Percent of List Price Received*	93.9%	98.7%	+ 5.1%	93.2%	97.4%	+ 4.5%
Inventory of Homes for Sale	40	49	+ 22.5%	—	—	—
Months Supply of Inventory	2.6	3.4	+ 30.8%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	1.5	1.9	+ 26.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

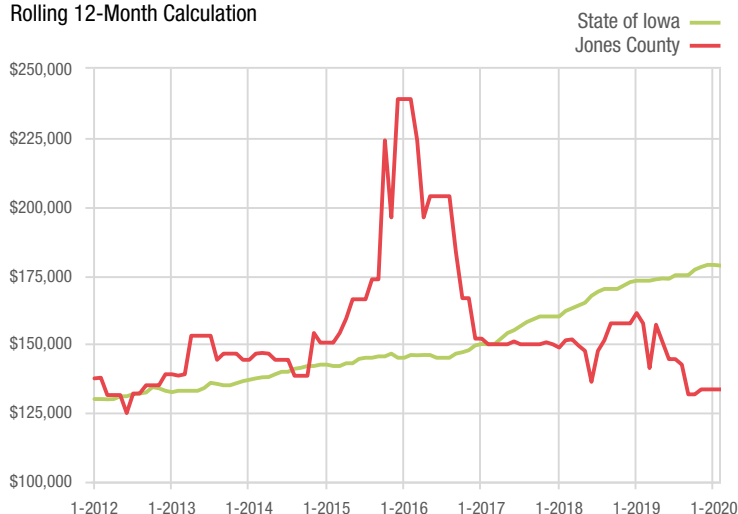
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.