

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

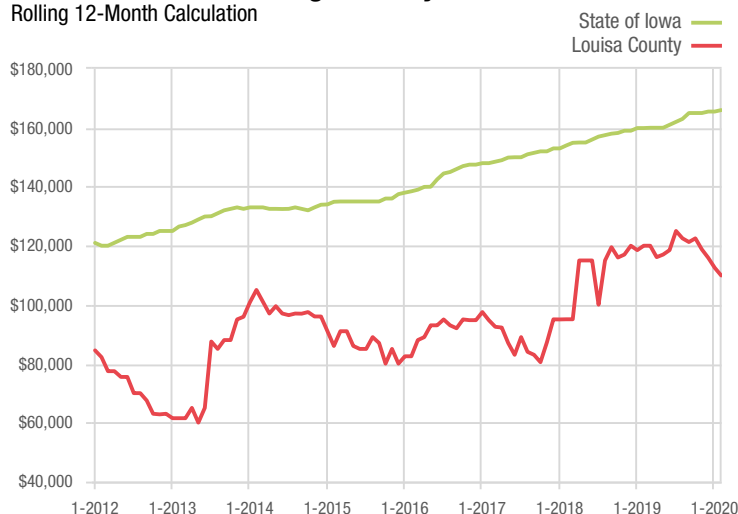
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	5	12	+ 140.0%	17	25	+ 47.1%
Pending Sales	7	13	+ 85.7%	12	18	+ 50.0%
Closed Sales	5	2	- 60.0%	6	7	+ 16.7%
Days on Market Until Sale	100	110	+ 10.0%	102	89	- 12.7%
Median Sales Price*	\$140,000	\$54,750	- 60.9%	\$108,750	\$55,000	- 49.4%
Average Sales Price*	\$116,400	\$54,750	- 53.0%	\$109,667	\$61,500	- 43.9%
Percent of List Price Received*	96.5%	93.3%	- 3.3%	96.7%	108.2%	+ 11.9%
Inventory of Homes for Sale	29	40	+ 37.9%	—	—	—
Months Supply of Inventory	4.9	5.6	+ 14.3%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

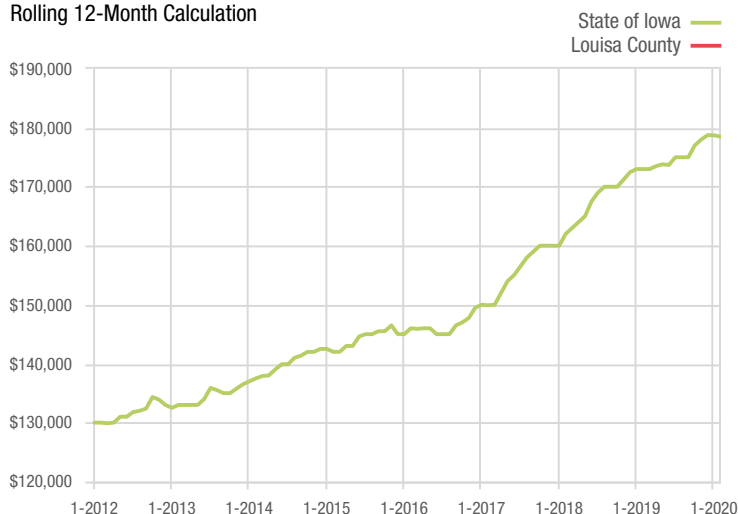
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.