

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Mahaska County

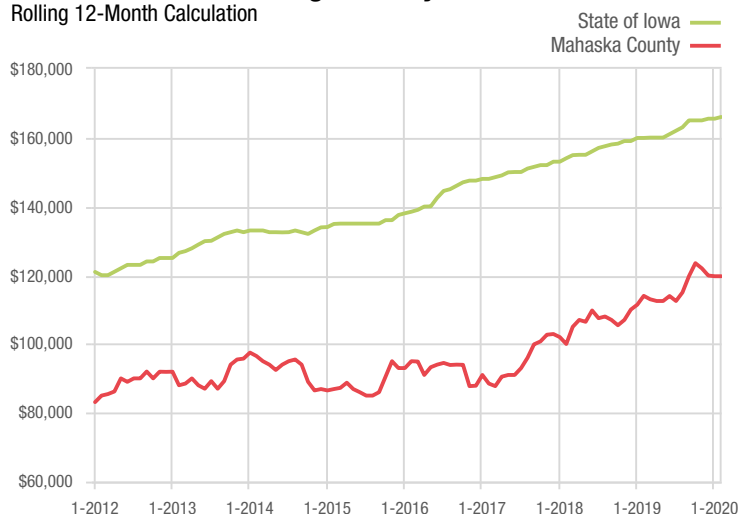
| Single-Family Detached | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 2-2019 | Thru 2-2020 | % Change |
| New Listings | 20 | 31 | + 55.0% | 30 | 48 | + 60.0% |
| Pending Sales | 18 | 21 | + 16.7% | 31 | 34 | + 9.7% |
| Closed Sales | 19 | 11 | - 42.1% | 28 | 22 | - 21.4% |
| Days on Market Until Sale | 77 | 77 | 0.0% | 79 | 82 | + 3.8% |
| Median Sales Price* | \$124,000 | \$120,000 | - 3.2% | \$114,000 | \$97,000 | - 14.9% |
| Average Sales Price* | \$139,245 | \$152,182 | + 9.3% | \$134,220 | \$119,891 | - 10.7% |
| Percent of List Price Received* | 95.9% | 91.5% | - 4.6% | 95.3% | 92.6% | - 2.8% |
| Inventory of Homes for Sale | 54 | 63 | + 16.7% | — | — | — |
| Months Supply of Inventory | 2.6 | 3.1 | + 19.2% | — | — | — |

| Townhouse-Condo | February | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 2-2019 | Thru 2-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

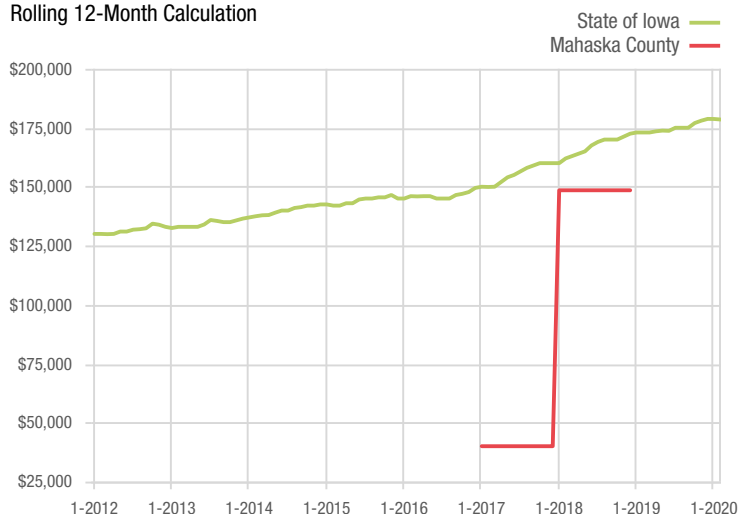
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.