

# Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



## O'Brien County

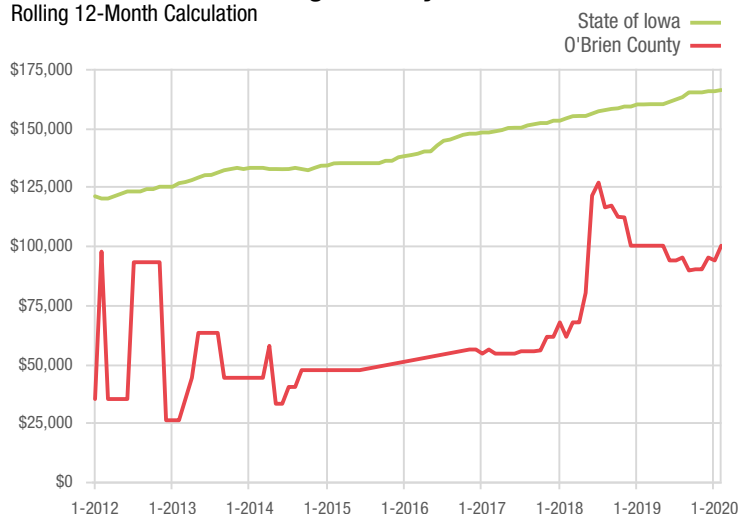
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	4	11	+ 175.0%	11	17	+ 54.5%
Pending Sales	1	12	+ 1,100.0%	1	15	+ 1,400.0%
Closed Sales	1	4	+ 300.0%	5	9	+ 80.0%
Days on Market Until Sale	34	274	+ 705.9%	84	199	+ 136.9%
Median Sales Price*	\$67,500	\$111,000	+ 64.4%	\$67,500	\$95,500	+ 41.5%
Average Sales Price*	\$67,500	\$114,875	+ 70.2%	\$81,400	\$89,833	+ 10.4%
Percent of List Price Received*	90.0%	90.5%	+ 0.6%	86.6%	88.1%	+ 1.7%
Inventory of Homes for Sale	26	49	+ 88.5%	—	—	—
Months Supply of Inventory	5.2	7.2	+ 38.5%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	3	2	- 33.3%	6	2	- 66.7%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	351	—	—	351	—
Median Sales Price*	—	\$80,000	—	—	\$80,000	—
Average Sales Price*	—	\$80,000	—	—	\$80,000	—
Percent of List Price Received*	—	97.0%	—	—	97.0%	—
Inventory of Homes for Sale	8	9	+ 12.5%	—	—	—
Months Supply of Inventory	6.0	6.0	0.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

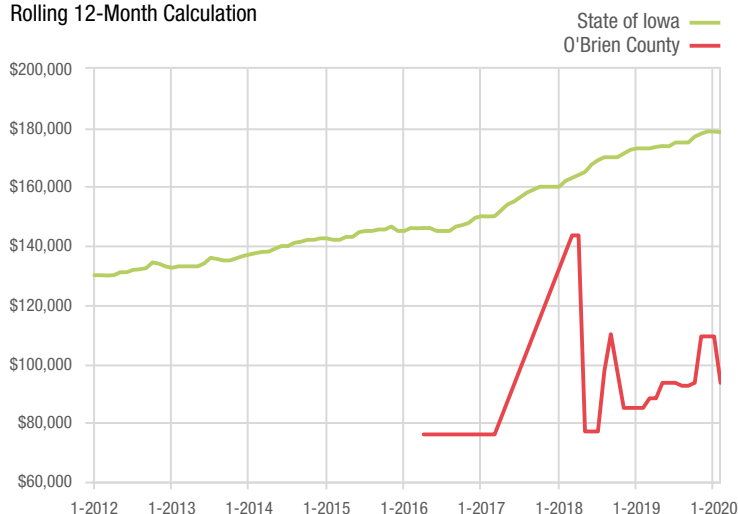
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.