

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

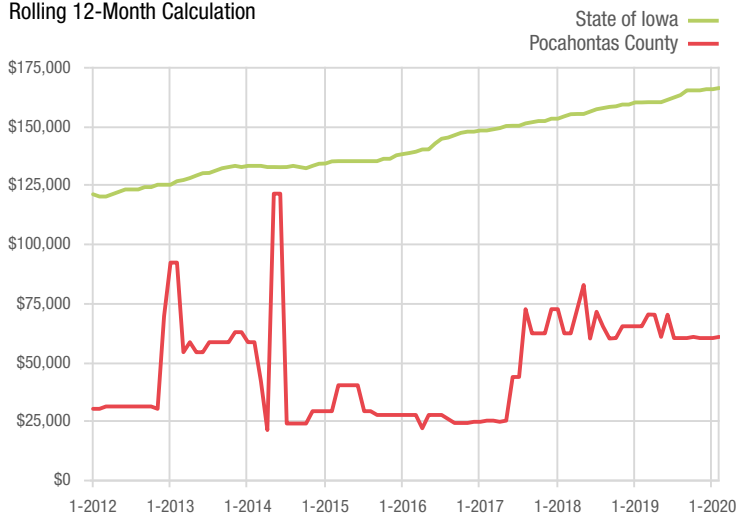
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1	5	+ 400.0%	3	11	+ 266.7%
Pending Sales	2	1	- 50.0%	3	5	+ 66.7%
Closed Sales	0	2	—	2	4	+ 100.0%
Days on Market Until Sale	—	99	—	94	95	+ 1.1%
Median Sales Price*	—	\$123,500	—	\$52,500	\$105,450	+ 100.9%
Average Sales Price*	—	\$123,500	—	\$52,500	\$96,600	+ 84.0%
Percent of List Price Received*	—	98.9%	—	86.8%	95.9%	+ 10.5%
Inventory of Homes for Sale	17	23	+ 35.3%	—	—	—
Months Supply of Inventory	7.1	6.6	- 7.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

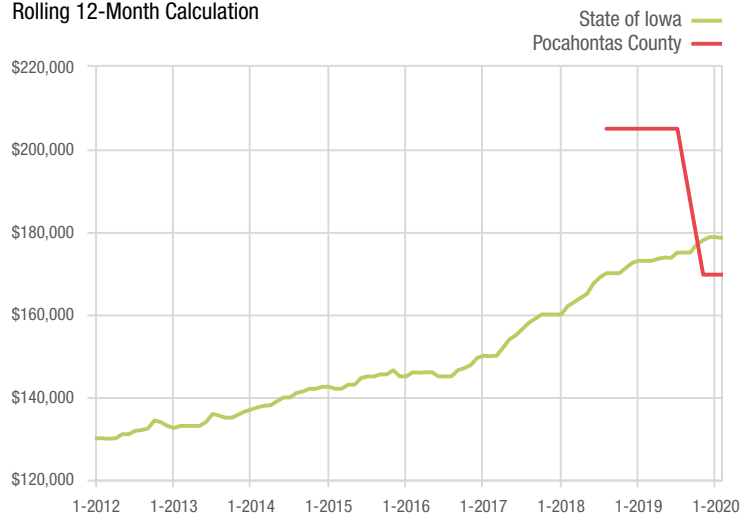
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.