

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

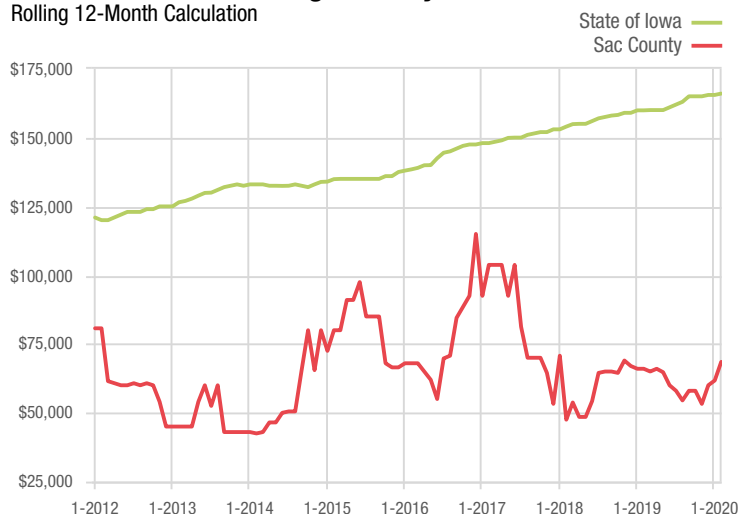
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	2	3	+ 50.0%	3	4	+ 33.3%
Pending Sales	2	5	+ 150.0%	3	8	+ 166.7%
Closed Sales	0	5	—	3	6	+ 100.0%
Days on Market Until Sale	—	86	—	78	76	- 2.6%
Median Sales Price*	—	\$72,000	—	\$60,000	\$72,500	+ 20.8%
Average Sales Price*	—	\$76,801	—	\$66,833	\$77,334	+ 15.7%
Percent of List Price Received*	—	91.9%	—	94.1%	91.8%	- 2.4%
Inventory of Homes for Sale	8	8	0.0%	—	—	—
Months Supply of Inventory	2.8	2.7	- 3.6%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	1	—	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	4.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

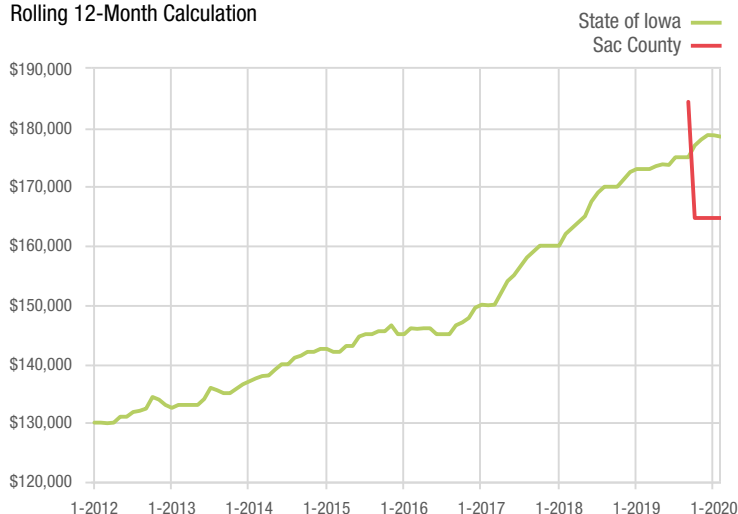
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.