

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

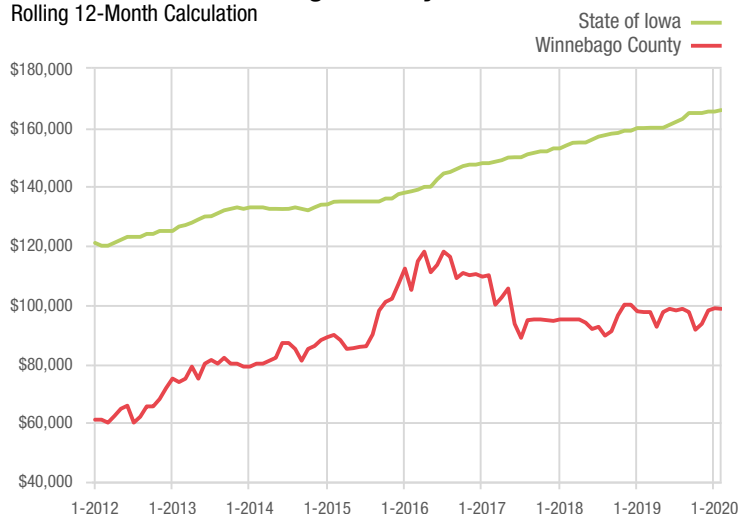
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	5	8	+ 60.0%	13	15	+ 15.4%
Pending Sales	8	5	- 37.5%	14	12	- 14.3%
Closed Sales	7	6	- 14.3%	11	10	- 9.1%
Days on Market Until Sale	166	142	- 14.5%	160	121	- 24.4%
Median Sales Price*	\$97,500	\$67,500	- 30.8%	\$97,500	\$87,500	- 10.3%
Average Sales Price*	\$92,343	\$80,917	- 12.4%	\$96,627	\$91,250	- 5.6%
Percent of List Price Received*	93.2%	87.1%	- 6.5%	93.7%	91.6%	- 2.2%
Inventory of Homes for Sale	57	49	- 14.0%	—	—	—
Months Supply of Inventory	8.7	5.2	- 40.2%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	1	—
Median Sales Price*	—	—	—	—	\$100,000	—
Average Sales Price*	—	—	—	—	\$100,000	—
Percent of List Price Received*	—	—	—	—	95.2%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

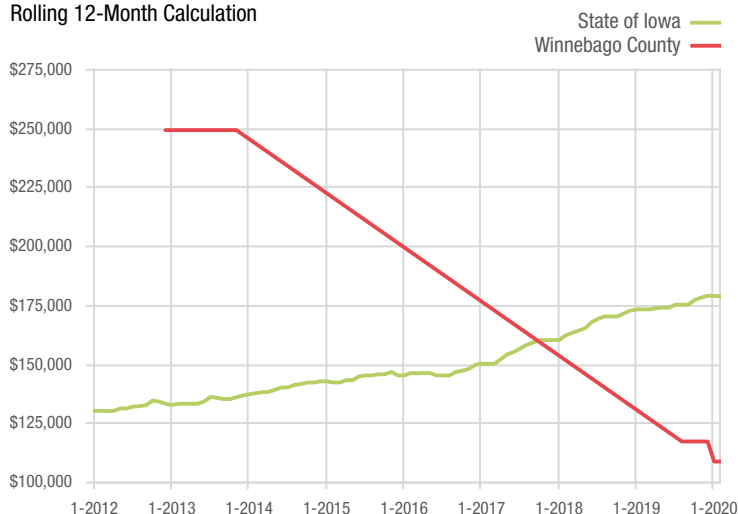
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.