

Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

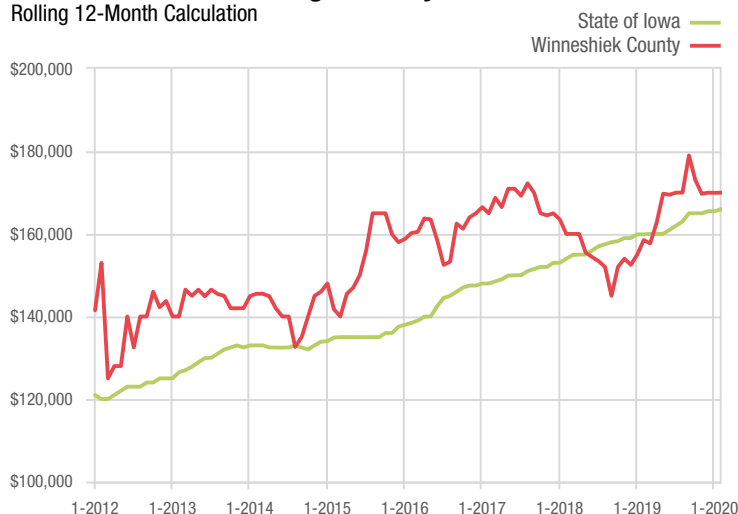
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	6	11	+ 83.3%	17	26	+ 52.9%
Pending Sales	6	11	+ 83.3%	16	23	+ 43.8%
Closed Sales	6	11	+ 83.3%	15	19	+ 26.7%
Days on Market Until Sale	78	72	- 7.7%	91	67	- 26.4%
Median Sales Price*	\$177,500	\$200,000	+ 12.7%	\$180,000	\$200,000	+ 11.1%
Average Sales Price*	\$194,083	\$210,518	+ 8.5%	\$209,033	\$216,563	+ 3.6%
Percent of List Price Received*	93.9%	95.7%	+ 1.9%	95.4%	96.1%	+ 0.7%
Inventory of Homes for Sale	37	35	- 5.4%	—	—	—
Months Supply of Inventory	3.3	2.3	- 30.3%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	3	0	- 100.0%	5	1	- 80.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	209	—	—
Median Sales Price*	—	—	—	\$302,300	—	—
Average Sales Price*	—	—	—	\$302,300	—	—
Percent of List Price Received*	—	—	—	91.9%	—	—
Inventory of Homes for Sale	7	13	+ 85.7%	—	—	—
Months Supply of Inventory	2.7	6.2	+ 129.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

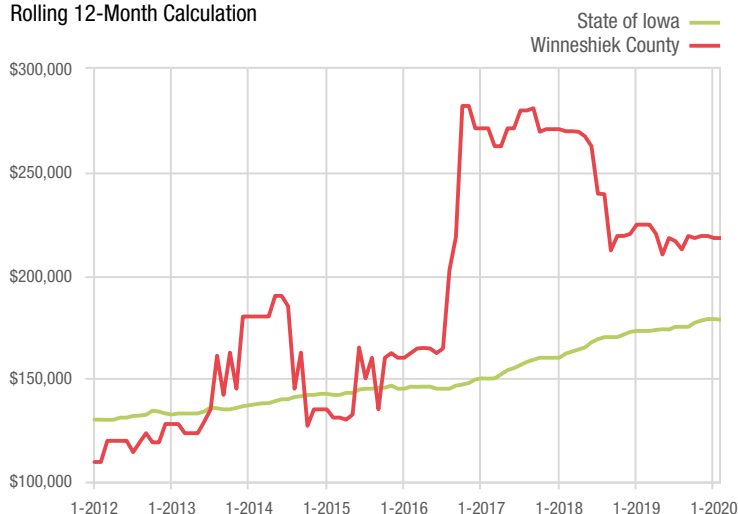
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.