

# Local Market Update – February 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

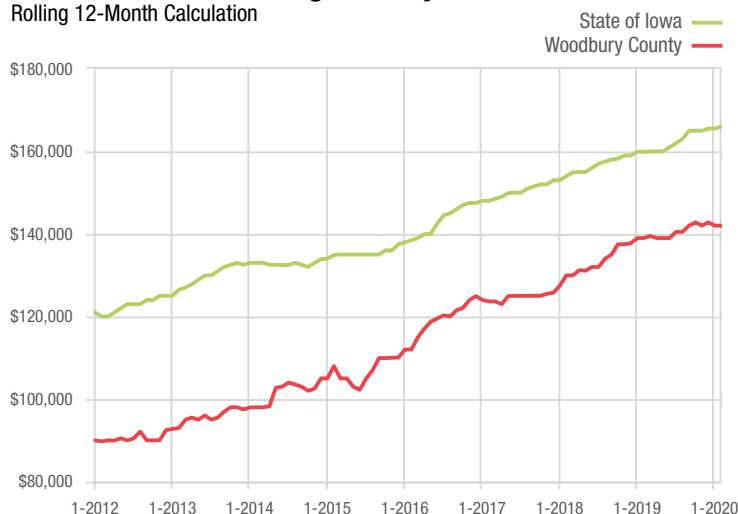
Single-Family Detached	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	77	84	+ 9.1%	149	171	+ 14.8%
Pending Sales	79	99	+ 25.3%	136	173	+ 27.2%
Closed Sales	46	63	+ 37.0%	87	122	+ 40.2%
Days on Market Until Sale	68	57	- 16.2%	53	57	+ 7.5%
Median Sales Price*	\$131,700	<b>\$132,950</b>	+ 0.9%	\$134,000	<b>\$132,000</b>	- 1.5%
Average Sales Price*	\$139,800	<b>\$141,459</b>	+ 1.2%	\$147,788	<b>\$141,899</b>	- 4.0%
Percent of List Price Received*	95.5%	<b>95.9%</b>	+ 0.4%	95.8%	<b>95.9%</b>	+ 0.1%
Inventory of Homes for Sale	167	171	+ 2.4%	—	—	—
Months Supply of Inventory	1.8	1.8	0.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	5	8	+ 60.0%	13	16	+ 23.1%
Pending Sales	10	7	- 30.0%	12	11	- 8.3%
Closed Sales	4	6	+ 50.0%	5	16	+ 220.0%
Days on Market Until Sale	61	82	+ 34.4%	49	76	+ 55.1%
Median Sales Price*	\$229,950	<b>\$266,294</b>	+ 15.8%	\$259,950	<b>\$262,011</b>	+ 0.8%
Average Sales Price*	\$202,475	<b>\$279,390</b>	+ 38.0%	\$215,980	<b>\$259,073</b>	+ 20.0%
Percent of List Price Received*	98.8%	<b>101.1%</b>	+ 2.3%	99.4%	<b>101.2%</b>	+ 1.8%
Inventory of Homes for Sale	39	35	- 10.3%	—	—	—
Months Supply of Inventory	6.6	4.2	- 36.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

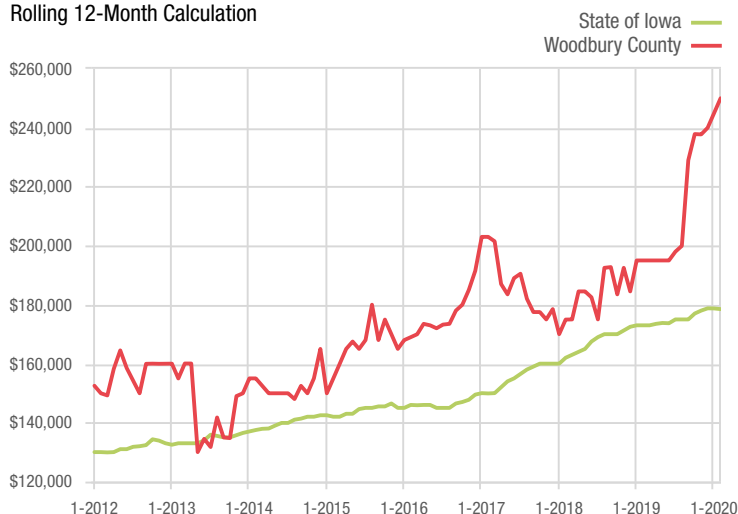
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.