

Local Market Update – March 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

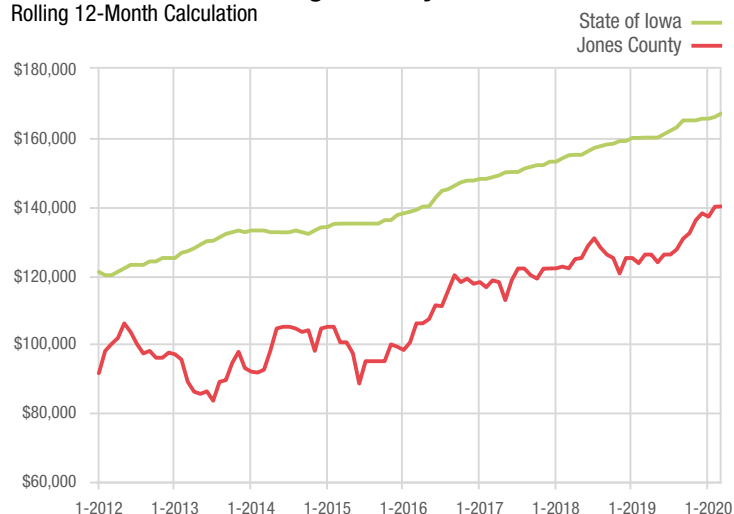
Single-Family Detached	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	14	11	- 21.4%	39	41	+ 5.1%
Pending Sales	12	12	0.0%	38	30	- 21.1%
Closed Sales	13	9	- 30.8%	39	30	- 23.1%
Days on Market Until Sale	68	83	+ 22.1%	77	57	- 26.0%
Median Sales Price*	\$126,000	\$107,000	- 15.1%	\$113,500	\$123,250	+ 8.6%
Average Sales Price*	\$141,009	\$142,489	+ 1.0%	\$131,898	\$139,990	+ 6.1%
Percent of List Price Received*	96.7%	97.8%	+ 1.1%	94.4%	97.5%	+ 3.3%
Inventory of Homes for Sale	37	47	+ 27.0%	—	—	—
Months Supply of Inventory	2.6	3.2	+ 23.1%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	1	0	- 100.0%	3	0	- 100.0%
Pending Sales	3	0	- 100.0%	4	1	- 75.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	179	157	- 12.3%	179	157	- 12.3%
Median Sales Price*	\$115,000	\$136,500	+ 18.7%	\$115,000	\$136,500	+ 18.7%
Average Sales Price*	\$115,000	\$136,500	+ 18.7%	\$115,000	\$136,500	+ 18.7%
Percent of List Price Received*	95.9%	98.2%	+ 2.4%	95.9%	98.2%	+ 2.4%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	2.4	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

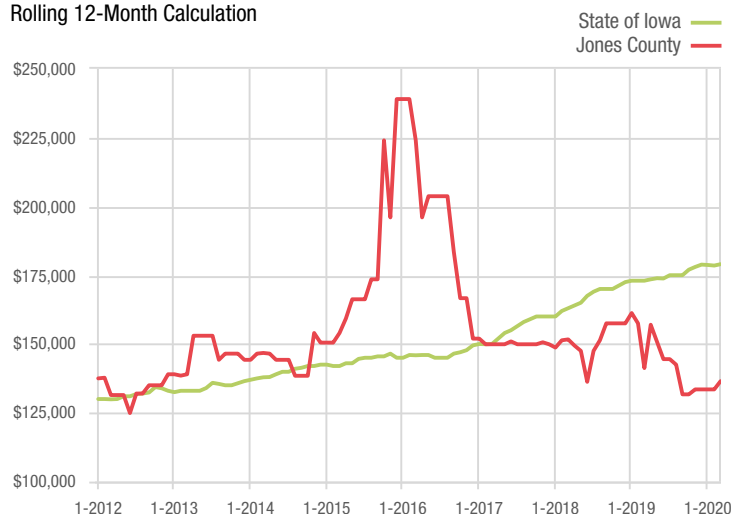
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.