Local Market Update – March 2020

A Research Tool Provided by Iowa Association of REALTORS®

Louisa County

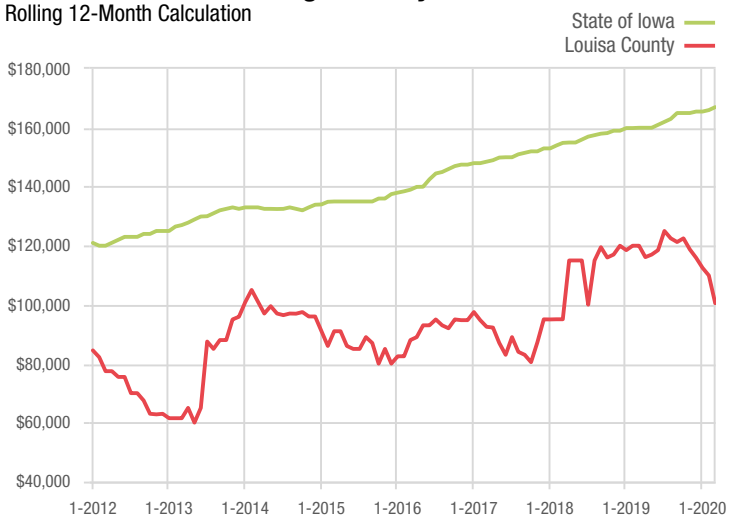
Single-Family Detached	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	10	**5**	- 50.0%	27	**31**	+ 14.8%
Pending Sales	9	**5**	- 44.4%	21	**24**	+ 14.3%
Closed Sales	7	**8**	+ 14.3%	13	**15**	+ 15.4%
Days on Market Until Sale	114	**68**	- 40.4%	108	**78**	- 27.8%
Median Sales Price*	$116,250	**$93,500**	- 19.6%	$116,250	**$80,000**	- 31.2%
Average Sales Price*	$129,721	**$96,313**	- 25.8%	$120,465	**$80,067**	- 33.5%
Percent of List Price Received*	97.1%	**94.4%**	- 2.8%	96.9%	**100.8%**	+ 4.0%
Inventory of Homes for Sale	25	**36**	+ 44.0%	—	—	—
Months Supply of Inventory	4.1	**5.3**	+ 29.3%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	0	**0**	0.0%	0	**0**	0.0%
Pending Sales	0	**0**	0.0%	0	**0**	0.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	**0**	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

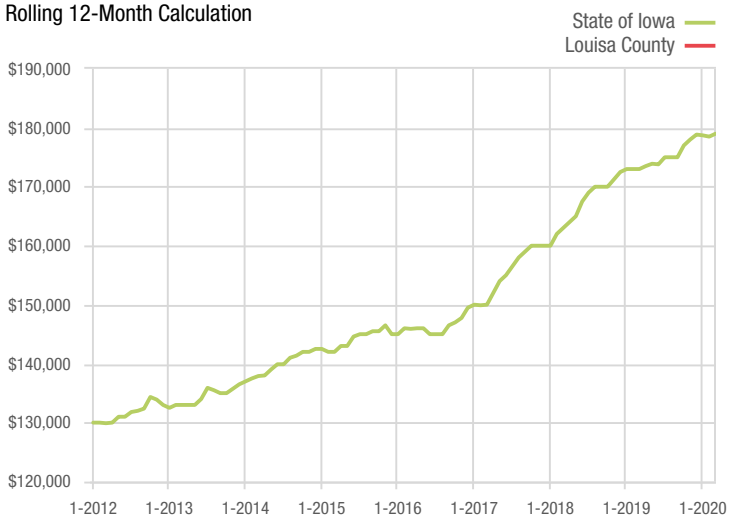
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of April 15, 2020. All data from the multiple listing services in the state of Iowa. | Report © 2020 ShowingTime.