

Local Market Update – March 2020

A Research Tool Provided by Iowa Association of REALTORS®



Marshall County

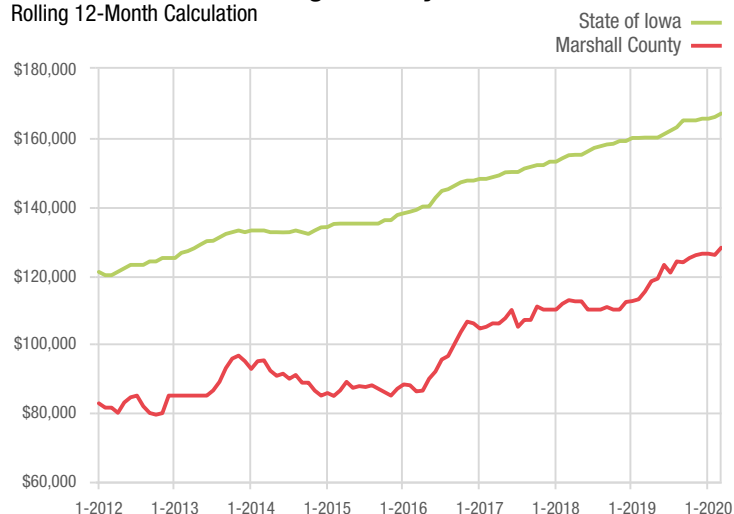
Single-Family Detached	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	37	41	+ 10.8%	93	102	+ 9.7%
Pending Sales	48	41	- 14.6%	106	100	- 5.7%
Closed Sales	30	27	- 10.0%	80	70	- 12.5%
Days on Market Until Sale	66	58	- 12.1%	70	59	- 15.7%
Median Sales Price*	\$112,500	\$131,000	+ 16.4%	\$115,000	\$115,913	+ 0.8%
Average Sales Price*	\$113,276	\$148,053	+ 30.7%	\$123,519	\$125,435	+ 1.6%
Percent of List Price Received*	95.9%	96.5%	+ 0.6%	95.9%	95.1%	- 0.8%
Inventory of Homes for Sale	78	83	+ 6.4%	—	—	—
Months Supply of Inventory	2.0	2.0	0.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2019	2020	% Change	Thru 3-2019	Thru 3-2020	% Change
New Listings	0	1	—	0	3	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	26	—
Median Sales Price*	—	—	—	—	\$159,900	—
Average Sales Price*	—	—	—	—	\$159,900	—
Percent of List Price Received*	—	—	—	—	100.0%	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

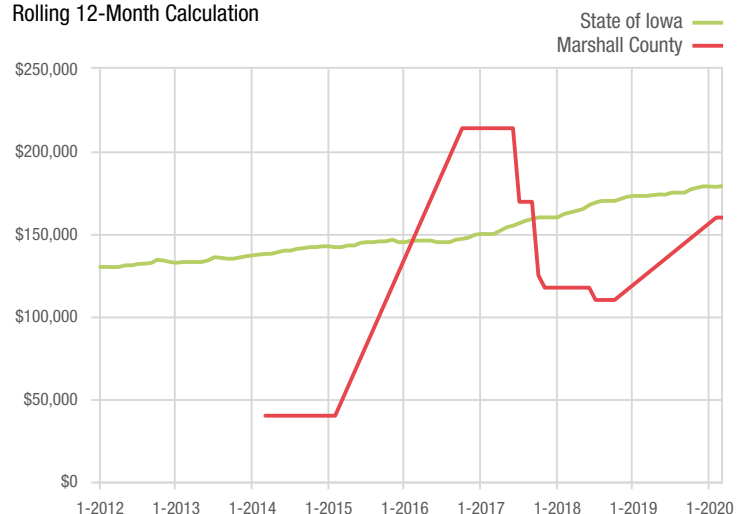
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.