

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

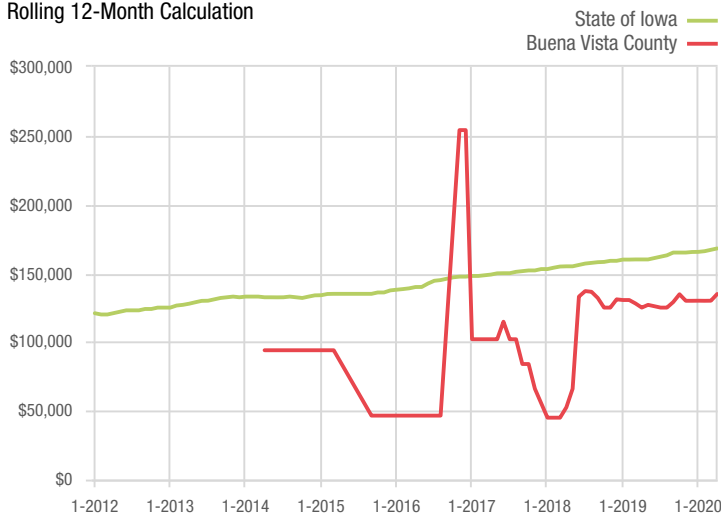
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	25	12	- 52.0%	58	58	0.0%
Pending Sales	21	10	- 52.4%	42	55	+ 31.0%
Closed Sales	16	13	- 18.8%	40	41	+ 2.5%
Days on Market Until Sale	61	82	+ 34.4%	65	75	+ 15.4%
Median Sales Price*	\$102,450	\$149,247	+ 45.7%	\$112,500	\$129,000	+ 14.7%
Average Sales Price*	\$100,081	\$132,391	+ 32.3%	\$124,458	\$127,709	+ 2.6%
Percent of List Price Received*	93.1%	99.2%	+ 6.6%	95.5%	98.6%	+ 3.2%
Inventory of Homes for Sale	48	24	- 50.0%	—	—	—
Months Supply of Inventory	3.3	1.5	- 54.5%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	4	0	- 100.0%	9	2	- 77.8%
Pending Sales	4	0	- 100.0%	6	1	- 83.3%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	50	—	—	47	—	—
Median Sales Price*	\$150,000	—	—	\$54,000	—	—
Average Sales Price*	\$150,000	—	—	\$84,333	—	—
Percent of List Price Received*	96.8%	—	—	94.7%	—	—
Inventory of Homes for Sale	4	6	+ 50.0%	—	—	—
Months Supply of Inventory	1.7	4.2	+ 147.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

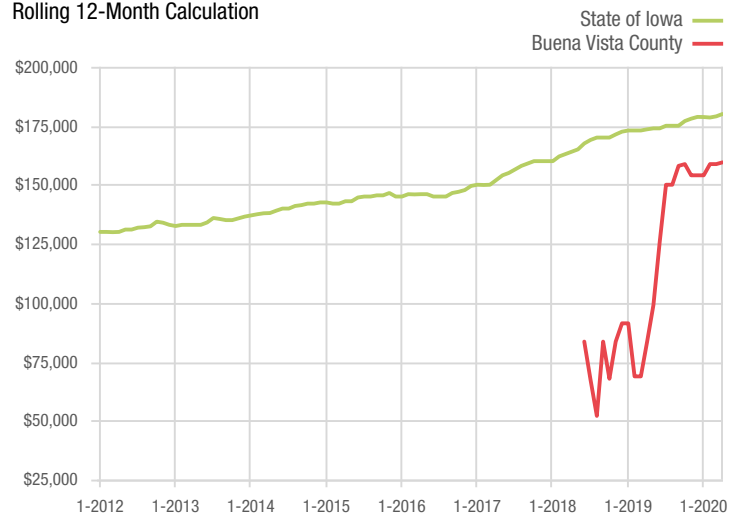
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.