

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

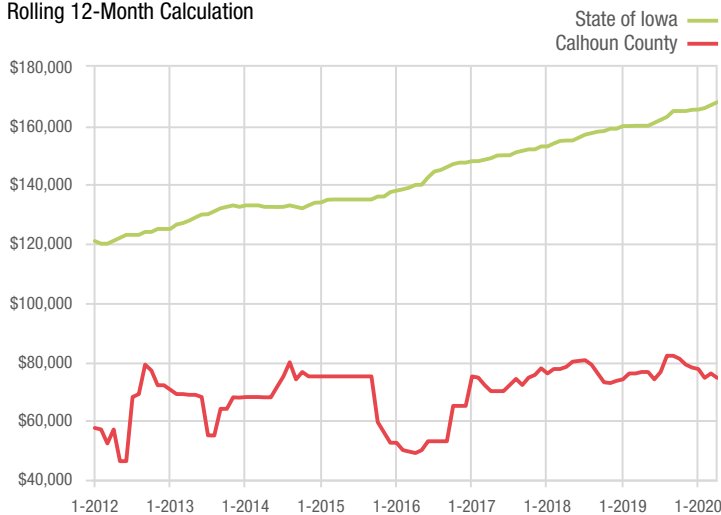
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	21	4	- 81.0%	37	22	- 40.5%
Pending Sales	12	2	- 83.3%	25	15	- 40.0%
Closed Sales	3	6	+ 100.0%	19	15	- 21.1%
Days on Market Until Sale	214	135	- 36.9%	138	145	+ 5.1%
Median Sales Price*	\$77,500	\$72,975	- 5.8%	\$80,000	\$74,000	- 7.5%
Average Sales Price*	\$118,150	\$82,498	- 30.2%	\$97,366	\$88,899	- 8.7%
Percent of List Price Received*	90.7%	91.2%	+ 0.6%	91.8%	91.7%	- 0.1%
Inventory of Homes for Sale	37	39	+ 5.4%	—	—	—
Months Supply of Inventory	4.7	6.3	+ 34.0%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

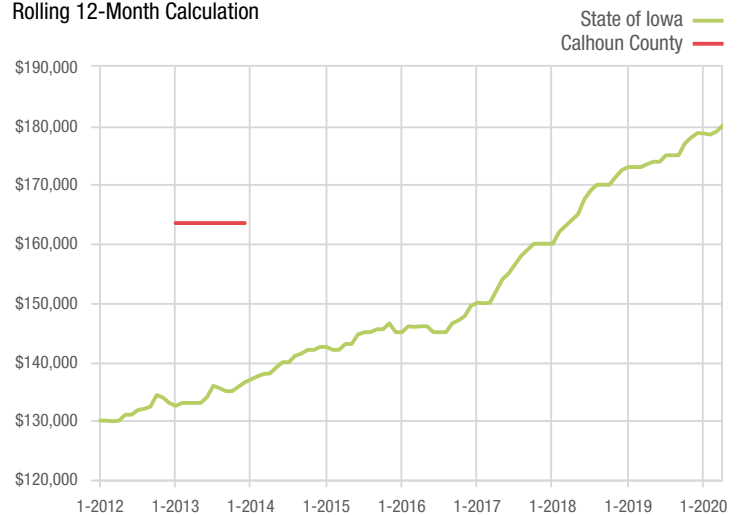
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.